

THE AMERICAN  
**LEGION**  
 MAGAZINE

REPORT FROM

SEE PAGE 10  
 ATLANTIC CITY  
**THE NATIONAL  
 CONVENTION**

SEE PAGE 14

**GOD and COUNTRY  
 or COMMUNISM?**

By J. EDGAR HOOVER

NOVEMBER 1957



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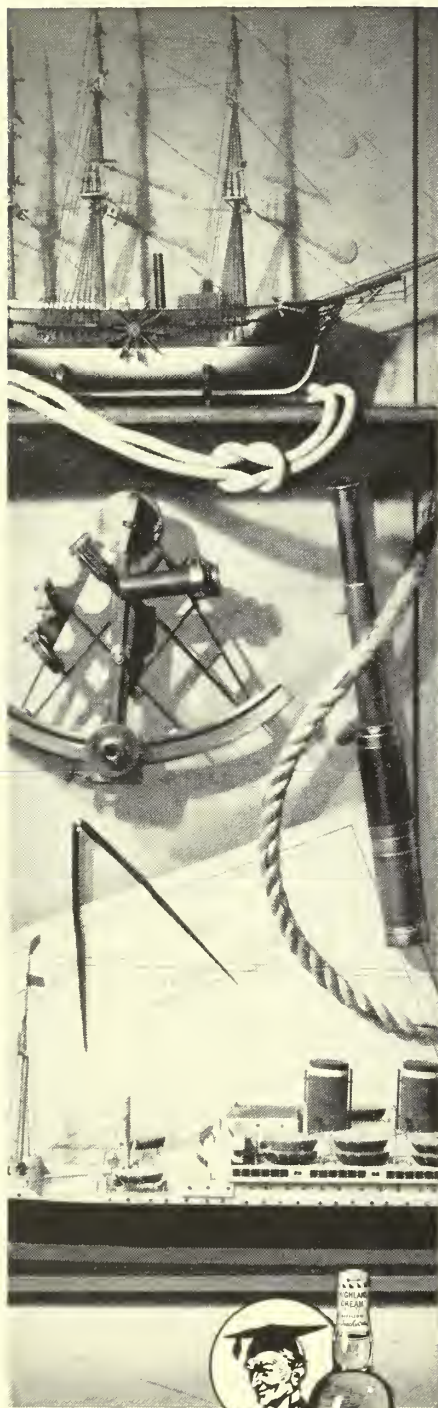
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Vol. 63, No. 5; November 1957

THE AMERICAN

# LEGION

MAGAZINE

LEGION



Cover by Bud Blake

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on how  
to call ducks,  
but...**



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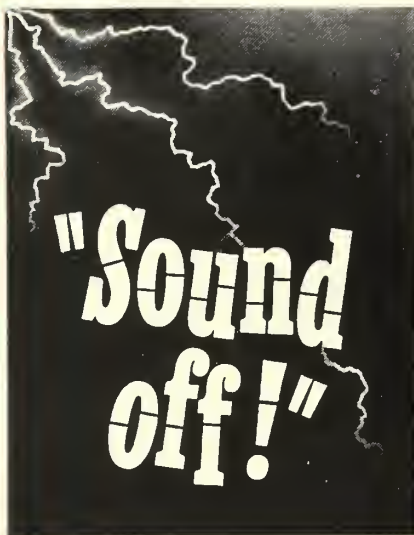
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#### NAVY BEAT MARINES?

Sir: Duane Decker's article titled "This Was Tokyo 'D' Plus 'I'" in the September issue states that he was one of the first eight Americans to get inside Tokyo on August 31, one day after the landings. I feel I must disagree with Mr. Decker because on the afternoon of August 29, 1945 (one day before the landings), Commodore Rodger Simpson led an evacuation party into Tokyo to relieve the prison camps of Omori and Shinagawa. We spent the night in these Tokyo prison camps while the LCV's carried the liberated prisoners to the hospital ship *Benevolence*. For the second time in history an American Commodore led the way into Japan.

Thomas J. Gilhooly  
Livonia, Mich.

#### CONCERNING DELINQUENCY

Sir: Congratulations to Paul Harvey for his fine article "Symptoms of Delinquency" in the September issue. It is an appalling situation when American adults allow themselves to be terrorized by their own delinquent young. Mr. Harvey suggests public flogging. Bravo! I would advocate the public pillory for these wretches right in the square of every big city subjected to their terrorism.

(Name Withheld)  
East Greenwich, R. I.

Sir: Paul Harvey's "Symptoms of Delinquency" is a masterpiece, and how I wish that everyone could read it. I have worked at the N. Y. Training School for Boys and am now teaching at the local high school. I have read many articles on delinquency and such, but this one tops them all. You can rest assured that I am "tooting" that article. Going to do my best so people will read it.

A. Goben  
Middletown, N. Y.

#### WANTS REFUND

Sir: When I found the entire front page of both *The New York Times*

and the *Herald Tribune* plugging an anticommunist book recently, it seemed too good to be true. So I hastened to order the book and have now read it. It is *The New Class* by Milovan Djilas, Vice President of Tito's Yugoslavia whom Tito slapped in jail for speaking out of turn. But, curiously, he let Milovan smuggle his typed manuscript out. The book is a Marxist Social Democratic job. Its message can be summed up in one word, the present slogan of our leftist Washington bureaucracy — "convergence." According to Milovan, communism is changing and has to move toward more democratic socialism, run by the new class of commie bureaucrats. At the same time Western Europe and what Madison Avenue glibly refers to as "U. S. people's capitalism" must move nearer to "people's socialism." The idea seems to be that since we'll all be comrades in the end anyway, why resist now? Possibly that's why the "liberal" book review editors like this "anticommunist" book. As for me, I want my \$3.95 back.

Alfred Kohlberg  
New York City

#### D.I. AT P.I.

Sir: Congratulations on Hank Felsen's excellent and humorous article "I Was a D.I. at P.I." in your September issue. Every effort should be made to have this article reprinted in order to give the public a better understanding of the problems confronting a D.I.

William L. Weissel  
New York City

Sir: The article "I Was a D.I. at P.I." is a disgrace to the services of the United States. As you well should have known before publishing the article by Hank Felsen, if that is his name. As a former marine I sincerely resent any aspersions cast by the so-called D.I. I consider it a childish piece of writing not fit for a national publication.

Wallace R. Urbanowicz  
Belle Vernon, Pa.

#### SUPER-PATRIOTS

Sir: With reference to Mr. George A. J. Froberger's contribution to "Sound Off!" for September I would like to remind the gentleman that it was a small group of "super-patriots" who signed the Declaration of Independence. Also our Founding Fathers who framed the Constitution were, in my humble opinion, rather "super." Throughout the history of the Union it has been the "super-patriots" (quite often vilified and abused by the timid and conforming populace) who have on many occasions intervened (bravely and unselfishly) to prevent the usurpation of power and the destruction of our republican form of government by one or the other of the branches of Federal Government. Thomas Jefferson, one of our earlier super-patriots, once said: "Timid men prefer the calm of despotism to the boisterous sea of liberty." He also said,



in what has turned out to be a very prophetic remark, "You will have a difficult task in curbing the Judiciary in their enterprises on the Constitution." General George Washington, another super-patriot, in his Farewell Address had this to say with reference to changes in the Constitution: "But let there be no change by usurpation; for it is the customary weapon by which free governments are destroyed." I would suggest to Mr. Froberger that our super-patriots are not trying to curb the powers of the Supreme Court—they are merely insisting that the Court stay within the powers granted it by the Constitution.

**Jack M. Greathouse**  
Fayetteville, Ark.

#### COMMENT ON THE COURT

Sir: We have been waiting for something to be done about the recent decisions of our so-called Supreme Court, but not many of our Senators and Congressmen seem to be concerned. Few of these men on the Supreme Court have ever had any judicial experience, and we all know that a majority of them are political hacks, lameducks and wardheelers. They do not base their decisions on the Constitution, the statutes, or precedents, but on their own philosophy and whims, and are handing down increasingly more subversive decisions which give aid and comfort to communists and other criminals. It seems to me that the simplest way to stop these decisions, which they call laws, is to impeach these leftwingers and pinks and be rid of them, and for the Senate to be on guard against approving any appointee in the future who is not a patriotic American and who is not dedicated to preserving and defending our Constitution as they are sworn to do.

**H. B. McClellan**  
Cameron, Tex.

#### LAWS REGARDING GUNS

Sir: I have just finished Robert Uhl's excellent article "Someone's In The House" in the September issue. This article brings to mind once again the difficulty with which we who enjoy owning and using guns of all kinds, and more especially handguns, are faced. I recently inquired as to regulations in the State of Iowa and discovered that there appear to be no published pamphlets or booklets setting down the established laws regarding firearms. In countless arguments over points of the firearms laws I have run up against the fact that about the only way of discovering some of the laws is to break one and hear about it in court.

**Philip B. Goldberg**  
St. Ansgar, Iowa

Letters published in *Sound Off!* do not necessarily represent the policy of *The American Legion*. Name withheld if requested. Keep your letters short. Address: *Sound Off*, The American Legion Magazine, 720 Fifth Avenue, New York 19, N. Y.



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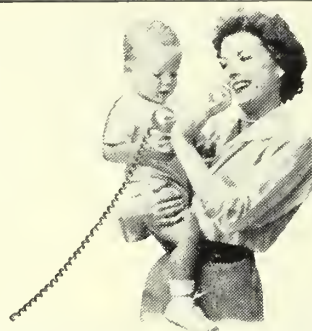
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# Seven ages of the telephone

*All the World's a Stage, and all the men and women merely players. . . . And one man in his time plays many parts, his acts being seven ages. At first the infant . . . SHAKESPEARE*

All through the years, from babyhood on, the telephone is an important, indispensable part of almost everything we do. And as the hands that grasp the telephone grow in size and usefulness, so grows the usefulness of the telephone.



**Baby Days** At first the telephone is just something that rings. But soon the lusty newcomer is saying "hello, Daddy" all by himself and listening in wide-eyed wonder to the magic of Daddy's voice.



**Growing Up** It isn't long before the telephone becomes more than a magical fascination. It begins to be something for doing things. A particular pal to call. And a very necessary part of growing up.



**Dynamic Teens** Life is now a whirl of activity. So many things to do. Girl talks to girl. And boy talks to girl. And there are two happy hearts when she says, "I'd love to go."



**Just Married** Two starry-eyed young people starting a new life together. The telephone, which is so much a part of courtship, is also a big help in all the marriage plans and in getting settled.



**Earning a Living** The years go by and always there is the responsibility of earning a living. Here again the telephone is a speedy, willing helper. It is a part of the daily work of almost everyone.



**Raising a Family** Now the telephone becomes more useful than ever. For how could Mother ever run her household and raise a family without it! Friends, relatives, stores, doctors, conveniences—all are so near by telephone.



**It's Grandma Now** And now she's holding a grandchild on her lap. The telephone that has served her for so many years now starts a new era of service. The cycle of life and the seven ages of the telephone begin all over again.

## 5TH AVE. W. 56 ST. EDITOR'S CORNER

### WE POINT WITH PRIDE

A FEW WEEKS ago New York newspapers carried stories about a strange encounter between a priest and a pilot, brought together to discuss the A-bomb. The priest, Father Hubert F. Schiffer, S.J., had been injured in the A-bombing of Hiroshima, and the flier, Captain Robert A. Lewis, was a member of the crew of the *Enola Gay*, the plane that dropped the bomb.

It was enterprising journalism, no doubt, but the same story was published in *The American Legion Magazine* in January 1951, more than six years earlier. Indeed, the original meeting of the two men was arranged by this magazine so that the late Gretha Palmer could interview them. Incidentally, while the newspaper stories mentioned that the priest and the pilot had met previously, only *The New York Times* told of this magazine's part in arranging the earlier meeting.

\* \* \*

In October 1955 we published an article called "How the Pledge of Allegiance Came to be Written," which credited Francis Bellamy as the author of the pledge. Immediately there was an outcry from people who always believed that James B. Upham wrote it. (Upham was publisher of the old *Youth's Companion*, and Bellamy worked for him.)

The Uphamites indignantly demanded that we disavow the article and give credit to their man, but further study convinced us that the article was right and we stood by it. The discussion stirred by the article raged until recently when in a 148-page report the Library of Congress officially declared Francis Bellamy to be the author of the pledge.

\* \* \*

We were proved right in still another way not long ago, but this is one time we wish we had been wrong. Writing in our June 1956 issue, Tom Mahoney described some influenza epidemics of the past, showed that such epidemics ran in cycles, and predicted that we were about due for another one. We're mighty sorry Tom's prediction came true, but at least you can't say we didn't give you warning.

### WORDS ABOUT A PICTURE

USUALLY WE don't go in for discussions of our illustrations, but the color photograph of Atlantic City at night which appears on page 10 is something quite special. Indeed, we think it

Working together to bring people together . . . BELL TELEPHONE SYSTEM





represents a remarkable first in photography, one made possible only because of some recent technical developments.

Anyone who has done much flying knows how strangely beautiful a big city appears when viewed from the air at night. Unfortunately, color photographs could not be made of lighted cities as seen from the air because of the limitations of films and lenses. Now, however, the barrier has been broken with high-speed color film and superb lenses of phenomenal speed.

The lens used for our color photograph was an F 1.1 Nikkor, the fastest proven lens being made today, and the camera was a Nikon S2. The film was Ansco's new Super Anscochrome, which has an emulsion speed as fast as the most sensitive black and white films of two or three years ago. For the benefit of knowledgeable amateurs, the picture was taken at a speed of 1/60th of a second, with the lens at full aperture F1.1. The film, rated at 100 ASA, was given normal processing.

Cooperating in the experiment, the Naval Air Reserve Training Unit at the Naval Air Station, Lakehurst, N. J., permitted photographer Danny Leo to accompany a training flight of an NAS blimp along the New Jersey coast to get a sequence of pictures. To Capt. J. Condit, CO of the unit; Lt. Cmdr. Jack Hannigan, Information and Recruiting Officer; and the officers and crew of the blimp, we extend our thanks for their help.

#### CONFERENCE OVERSEAS

ANOTHER SO-CALLED "disarmament conference" seems to have bitten the dust, this one the London jamboree which starred the ubiquitous Harold Stassen. Two things puzzled us about the extended sessions in London. One is why it is necessary to spend months haggling with the Russkys for a treaty which everyone knows from past experience isn't going to be worth the paper it is written on. The second puzzler is why do we have to export such diplomatic horseshots as Harold to various parts of the globe for such global gabfests? The U.N. has a convenient building right here in New York for such sessions, and not only is it handy but it's air conditioned and has a well-stocked bar.

#### AN OSCAR FOR BORIS

HOLLYWOOD can take a great deal of pride in the performance of one of its producers and directors, Boris Morros. While many people in the film colony were aiding and abetting the communist conspiracy in this country, Mr. Morros was working for the F.B.I. as a counter-spy. He carried on this work for 12 years, and it was largely because of his efforts that the dirty work of the Sobles, the Zlatovskis and others was exposed.

While serving as a counterspy for the United States, Boris Morros spent \$2,000,000 of his own money and is now practically penniless. Obviously, he deserves some sort of Oscar for his patriotism, but whether Hollywood so honors him is something else again.



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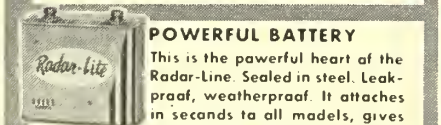
This all-new electric lamp absoletes flame-type lanterns—puts bright, safe light where you are. Will illuminate a room or tent. The best and safest all-purpose indoor-outdoor light ever made. Handsomely styled. In Chrome or Copper.



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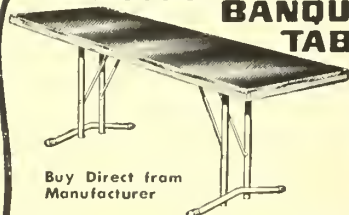
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# FOREWORDS

A short cut to four special-interest features.

## YOUR PERSONAL AFFAIRS

Information that can help you with everyday problems.

The new-car parade that's passing by right now again is a high-style affair — just as it was the year before.

True, engines continue to grow more potent. Some of the powerplants in the lower priced lines today are stronger than the Cadillac engine of only three years ago.

But the main emphasis is on looks. Body lines are straighter to give a long, elegant sweep. The race in tailfins has ceased. Hoods often are higher to make the driver feel he has lots of horsepower in front of him. And just about everybody has dual headlights.

Along with sleek looks, riding comfort is getting a big play. Plymouth focused on improved suspension heavily last year (Continued on page 49)

## ROD & GUN CLUB For the man with an interest in the great outdoors.

You've been waiting for this: nearly every State reports that its deer herds are fat, on the increase, and that deer hunting this year will be better than ever. In that regard you might like to hear about a little item we ran across a short while ago. It can make you ten feet tall with a flip of the wrist and enable you to see deer coming for quite a distance, give you almost the same vantage point in the forest that a tree has. It is called the "Deer Finder," is a mite expensive, \$24.95, from the Midwest Sportgear Mfg. Co., Elbow Lake, Minn., but considering its uses, we feel it's worth the price. It's a two-rung aluminum ladder with a platform that folds so it can be easily back-packed. It does make you (Continued on page 44)

## Products Parade New ideas which mean better living.

Usually in this department we describe products that have some unusual mechanical feature. In this respect "Products Parade" differs from conventional "shoppers columns" with their hand-painted neckwear, cuff links, Indian moccasins, and other gift shop standbys. This month and next, however, we will not feature items fresh (or almost fresh) out of the Patent Office. Manufacturers and their publicity people have persuaded us that, as a public service, to help solve the Christmas gift problem, we should be less restrictive. So, in a spirit of helpfulness, the following products are presented:

Philco is now offering a new round-the-world radio which operates with transistors instead of tubes. Powered with six standard flashlight batteries, it will play for 1,000 hours, and it gives you a choice of seven broadcast bands. Called the T-9 Trans-World, (Continued on page 63)

## BRIEFLY ABOUT BOOKS Reading matter that may interest you.

The Family Legal Adviser, edited by Theodore R. Kupferman. HAWTHORN, \$4.95. Answers to hundreds of perplexing questions that arise in everyday life.

Your Neighbor Celebrates, by Arthur Gilbert and Oscar Tracov. FRIENDLY HOUSE, \$4.00. A book about Judaism as practiced by five and a half million Jews in America today.


This Is the Promise, by Norman Beasley. DUELL, SLOAN & PEARCE, \$3.00. Beautifully written stories from Scripture which will be enjoyed by children and grownups.

(Continued on page 43)

OTHER FEATURES IN THIS ISSUE: ► SOUND OFF! P. 4 • PRO & CON P. 28  
EDITOR'S CORNER P. 6 • PARTING SHOTS P. 64



# Only Viceroy gives you 20,000 FILTER TRAPS FOR THAT SMOOTHER TASTE



**AN ORDINARY FILTER**

Half as many filter traps in an ordinary tip! These simplified drawings dramatize the difference: Only Viceroy has 20,000 filter traps, for smoother taste!



Actual photomicrograph of ordinary filter section.



**THE VICEROY FILTER**

See the difference! The Viceroy tip gives you *twice as many* filter traps as the other two largest-selling filter brands! Yes, 20,000 filter traps, for smoother taste!



Actual photomicrograph of Viceroy filter section.

Twice as many filter traps as the other two largest-selling filter brands!

Compare! Only Viceroy gives you 20,000 filter traps—*twice as many* as the other two largest-selling filter brands—for that smoother taste!

Plus—finest-quality leaf tobacco, Deep-Cured for extra smoothness!

Get Viceroy! 20,000 filter traps, for the smoothest taste of all!



Look! Viceroy gives you only golden brown tobacco, Deep-Cured through and through for extra smoothness!





# THE AMERICAN LEGION'S

# 39<sup>th</sup>-NATIONAL CONVENTION

ATLANTIC CITY  
SEPTEMBER 14-19, 1957

Aerial color photograph of the famed Boardwalk at night. Convention Hall is near the center.

## THE BIG EVENT OF THE LEGION YEAR WAS AN EXCITING, COLORFUL AFFAIR



Jubilant delegates swarmed onstage when election results were announced.

In his acceptance speech Commander Gleason discussed the year ahead.



Newly elected National Commander John S. Gleason, Jr., introduced his wife and four of his six children to convention delegates.

**B**IG, OCCASIONALLY NOISY, but uniformly orderly was this year's National Convention. For the duration of the big show there was activity on a round-the-clock basis, but no evidence of rowdiness on the part of any of the 75,000 Legionnaires present.

As usual, the biggest spectacle was the parade, held on the Boardwalk on Monday, Sept. 16. Starting at 10 A.M.

it lasted ten hours, with 50,000 marchers and 150,000 viewers. The following night the 40 & 8 staged their parade along Atlantic Ave. So many units took part in the Senior and Junior Drum Corps preliminaries and finals that they tied up Convention Hall for two days, Saturday and Sunday. Incidentally, Ohio and Illinois between them took most of the top honors in the various contests.

PHOTOS BY DANNY LEO





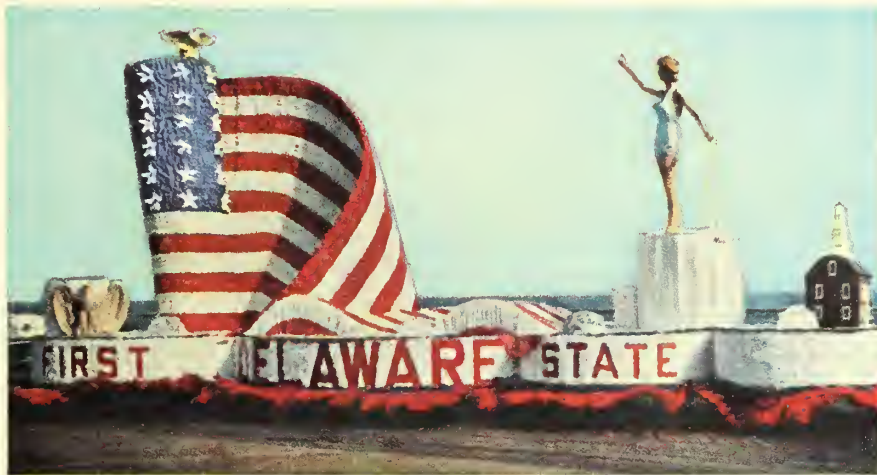
How the parade looked to officials in the reviewing stand.



From morning till night, the Colors passed the reviewing stand.



Not from the highlands but from New York came this bagpipe band.



Winner of the first prize for the most attractive float was Delaware's entry.



▲ The championship Senior Color Guard, from Kankakee, Ill., Post 85, swings down the Boardwalk.

The Seagram Posts, active at all National Ψ Conventions, were represented by this float.



Popular though somewhat corny was this marcher from Nebraska.



▲ This unit from Rock Hill, S. C., was one of many which carried the Stars and Bars.

Philadelphia, home of the Mummers Day Parade, offered a musical treat, a string band.







General Mark Clark, famed WW2 commander who now heads The Citadel, was the principal speaker at the Commander's Dinner.



A Patriotic and Memorial Program was held on Sunday, with The American Legion and the Auxiliary participating.



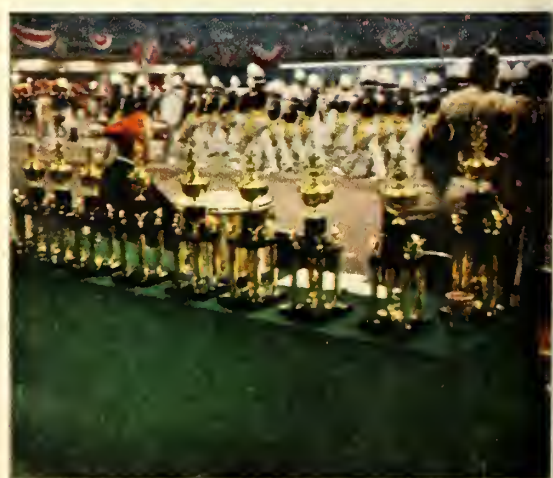
In another auditorium in Convention Hall, The American Legion Auxiliary held its 37th Annual Convention.



Al McCormick, President of the 1957 Convention Corp., presents the Slingerland Gold Drum to the Champions — the Skokie Indians.



Traditionally the main social event of the Auxiliary, the States Dinner was attended this year by 1600.

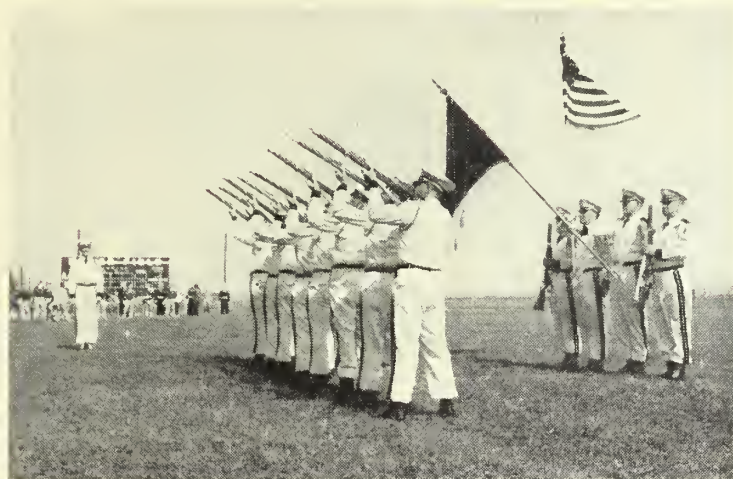


Above, trophies for the Junior Drum & Bugle Corps are lined up on the table as the Corps pass in review at the finale of the contest.

Right, the Slingerland Silver Drum is presented to the Holy Name Cadets, Post 285, Garfield, N. J., winners of the Junior Drum & Bugle Corps Contest. Left are the massed Corps at the finale of the Senior Contest in Convention Hall.



# American Legion's mammoth get-together.



Commonwealth Edison Post 118, Chicago, Ill., won the Firing Squad Contest at Bader Field.



The young ladies representing Batterymarch Post 431, Boston, Mass., won the Junior Color Guard Contest.



The Quaker City Band of Post 56, Salem, Ohio, won the Senior Band Contest with a score of 83.566.



Top honors in the Junior Band Contest were won by these youngsters from Squires Post 278, Warren, Ohio.



Winner of The American Legion Chorus Contest was Alonzo Cudworth Post 23, Milwaukee, Wis.



Since a State Law prohibited the drawing for Seagram Posts' four Fords in Atlantic City, this event was held in the New York offices of The American Legion Magazine.

A complete report of the National Convention appears in this issue, starting on page 29.





# GOD *and* COUNTRY *OR* COMMUNISM?

Why, when you fight communism, you are  
opposed by those whose philosophy is materialism.

By **JOHN EDGAR HOOVER**

DIRECTOR, FEDERAL BUREAU OF INVESTIGATION, UNITED STATES DEPARTMENT OF JUSTICE

**F**ROM THE TOP OF A mountain nearly two thousand years ago, Christ warned mankind against being duped by the very menace which we face today. He said:

"Beware of false prophets, which come to you in sheep's clothing, but inwardly they are ravening wolves."

No words could more accurately describe the purveyors of the evil philosophy we know as communism, and no words of warning are more urgently needed than at the present.

Communism — the scourge of our generation — has not weakened. Its philosophy has not changed. The danger from it has not lessened. At this very moment, the same old communist crowd is doing business at the same old communist stand in the same old subversive way! And we are letting them do it!

The Communist Party, U.S.A., is exulting that it has received a renewed lease on life. The first concrete action of the revitalized party has been a tremendous expansion in the field of propaganda. At the same time it is concentrating on

its plans for renewed expansion in other areas. New campaigns of infiltration are being readied as pressure tactics are intensified. Only recently a party organizer speaking before a party meeting indicated that the party must revitalize its industrial concentration program, and that this meant an increase in party activity by industrial clubs and an increase in party study programs. Another party leader emphasized that it was most important for the party to have its members in heavy industry, in the steel mills and in shipyards. Still another revealed that the youth of America is to be the object of intensified communist effort. This party leader indicated that the Communist Party intends to concentrate on teen-agers and to influence them through use of concealed members, particularly those in church groups and civic organizations. Still others emphasized the need to develop young leadership and to place young party members in unions. Another, speaking of plans for the future, was more than satisfied over the fact that membership in a campus youth group which was subject

to communist manipulation had recently quadrupled.

Party members throughout the Nation have been working intensively in still another of many areas. Their purpose has been to exploit protests against continued testing of nuclear weapons and to secure a ban against such tests. Proposed plans to achieve their aim include the

**CHRIST** said, "Beware of false prophets, which come to you in sheep's clothing, but inwardly they are ravening wolves."



infiltration and influencing of reputable organizations and the circulation of pamphlets, leaflets, petitions, and newspaper advertising. High on their priority list of infiltration targets are minority groups. Inevitably, any organizations within such groups, created for sound, legitimate reasons and for the advancement of worthwhile causes, serve as magnets to communist





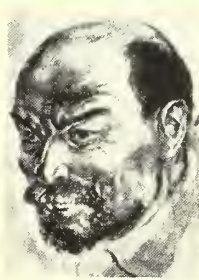
**THE FOUR HORSEMEN:** "... And power was given unto them over the fourth part of the earth,

to kill with sword, and with hunger, and with death, and with the beasts of the earth."

action. It is in such areas that the divisive tactics of the communists become most effective.

Division and disunity are communist weapons. The communist capacity to exploit every problem is limitless. The red hand of communism intensifies racial division while pretending to strive for equality. It pits race against race, worker against manager, and group against group. It muddies the waters of peace while shouting, "Coexistence!"

Surely, in view of the recent purge in Russia, few will be hoodwinked. That purge revealed more starkly than words ever could that Russia's Khrushchev is a true pupil of his master, Stalin. Were not those who differed with Stalin purged? And, Stalin-like, even as Khrushchev denounced his teacher, were not his clutching hands groping for and gathering in the guidelines of power? True to his Stalinist training, as he denounced the "cult of the personality" on the part



"...legal work must be combined with *illegal* work... The party which... does not carry on systematic, allsided, *illegal* work in spite of the laws... is a party of traitors and scoundrels..."

**LENIN**

of Stalin, he was at that very moment in process of creating the cult of Khrushchev!

The tactics of communism do not change! Hypocrisy, guile, deceit, and subversion are the hallmarks of communism today as they were yesterday. Here in America every walk of life has been infiltrated by the fanged salesmen of subversion cloaked in the lamb's wool of glowing promise.

The prophets of communism in



**KHRUSHCHEV**

"But of course we must realize that we cannot co-exist eternally. One of us must go to his grave. We do not want to go to the grave. They [the Western Powers] don't want to go to their graves either. So what must be done? We must push them to their graves."

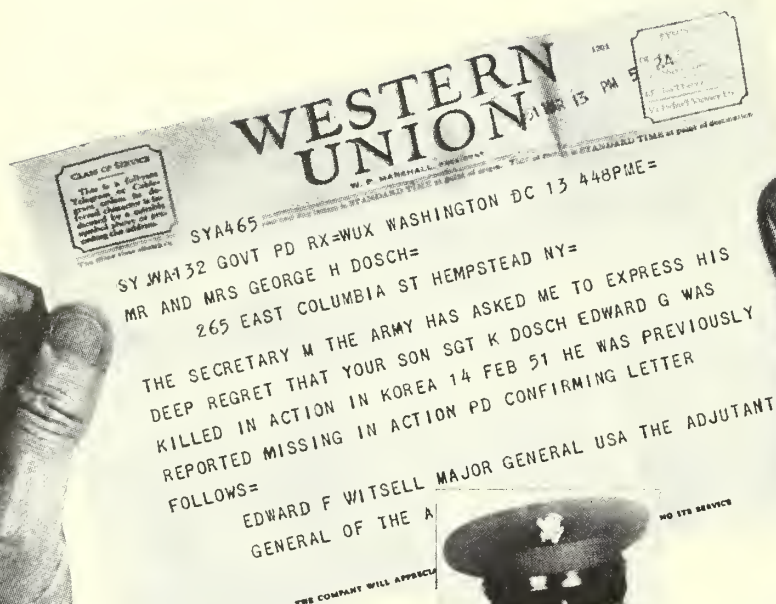
America, both those in the open and the infinitely more dangerous concealed co-conspirators, are as false, as hypocritical, as merciless, and as deadly as their Russian counterparts who started on their evil route a little earlier. These false prophets of 20th-century America, emulating their foreign masters, sow their dragon's teeth of dissension and future

(Continued on page 55)



# THE STORY OF A

The telegram was the start of an agonizing ordeal.



Before this there had been a telegram saying Edward was missing in action. Afterward letters arrived from commanding officers and friends.



ease a pain that could not be eased, told you so. The arrival from the South of your eldest son to help you over a trying time made a reality of something you had hoped was just a bad dream.

## By ROSE A. DOSCH

IT WAS AN EVENING in late winter when the telegram came. This was the second one that came within two weeks. The first one told you that he was missing in action. The second one said that he was killed in action.

You did not want to believe it, could not believe it. God would not do that. Did you not always talk to God? Did you not know He would hear your plea? Did not Edward write and say, "Mom, your prayers are bringing me through"? There must be some mistake, surely this could not have happened to him. And yet, why no letter these past few weeks? Did he not always write each week, if only a few scribbled words that said he was all right? Oh, no, this could not be true; it must not be true.

You had followed each movement of his outfit and remembered reading, with foreboding and fear in your heart, of the massacre of a company of his outfit in a mountain pass. You had prayed and hoped against hope that it was not so, and yet it was. Your husband's white, drawn face and tight lips told you so. Your daughters, who came from their nearby homes, hovering about trying to

The family seemed so helpless to do anything about this terrible thing that had happened so many miles from home. There were so many questions to ask and no one to answer them. Only a telegram to tell a story. It shocked everyone and brought home with startling force the war in Korea.

The visits of the minister, of relatives, of friends and neighbors all offering help and sympathy seemed as from afar. You were numb; everything seemed so unreal, so impossible. It must be—it could not be otherwise—it must be a nightmare. You would wake up and find it all a mistake. Perhaps that is what you really wanted to believe, but deep down inside you knew the truth.

The little boy whom you had brought up to young manhood, who had so gayly waved goodbye when he went away with no hint of war then, was not coming home. Why, oh why, had you let him go? He was only 19 years old, and you could have stopped him. You had taught him love of country and man's duty to it. When he wanted to enlist you felt it was right to do so. But now, in sorrow, you brooded over it.

Mr. and Mrs. Dosch walk along the street they live on in Hempstead, Long Island.

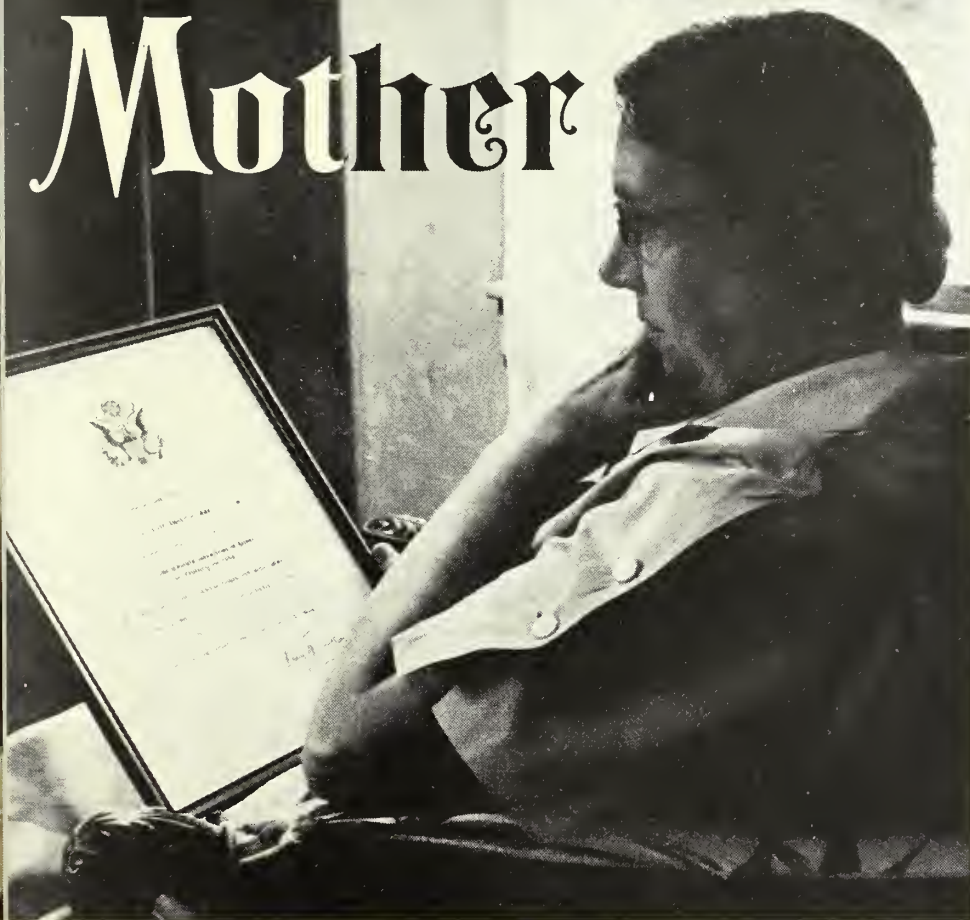
In June 1950, just three months before his time was up, the reds marched into Korea, and President Truman decided we must help. When the Second Infantry Division was ordered overseas, he extended his enlistment and went along with his outfit. He called home before he sailed, to say goodbye and to ask you not to feel too badly. He said he appreciated the wonderful home life he had had and all the things that had been done for him. What did he think about as he sailed away from Seattle and watched the shores of America fade in the distance? Did he perhaps wonder whether he would ever see it again?

When you went forth from the comforting shelter of your family, it was sad to walk down the familiar Main Street and know he would never do so again. It was here you learned about some people. They avoided meeting you. To see someone scurrying off in an opposite direction left you heartsick. It was easier to comfort someone who cried for you than just to stand helplessly by.





# Gold Star Mother



PHOTOS BY DONATO LEO

thing was wrong but who were too young to understand the sorrow of it all. It was in the night when you were alone that you could not hold back the tears that wet your pillow. It was in the stillness and loneliness of the night that you questioned God and asked why this had happened. You searched your soul and asked what you had done. Wherein had you failed? Whom had you hurt, perhaps by thoughtlessness or neglect? There were no answers.

At the college where you worked were many young students whom you met and talked with during the day. Some of them looked at you through his eyes. You saw his smile in this one, or one of his mannerisms in another one. You never told them, just smiled with your eyes and cried with your heart. Your heart was being torn as you watched laughing young men and wondered, "Why?"

You were frightened, heartsick, and weary, and all you wanted to do was to go into complete seclusion. You could not though because your husband and children, whom you had taught, "Be of good courage and He will strengthen thy heart," were looking to you for the strength they thought you had. For it you called upon God many times during the day. It seems as



The Bronze Star Medal had a "V" device awarded for heroism, and the Purple Heart was awarded posthumously.

though all you did in your thinking time was to ask Him, "Why?" Then plead with Him for the strength and the courage so sorely needed.

You never thought much about the Government, but you found out that though at times it does things you cannot understand, it can be very kind. The telegram was followed by a letter confirming the report and expressing sympathy. You were requested to let them know if you needed any help they could give. Letters came from officers and men, telling what a nice man your son was and how well he was liked by all. General McArthur's letter expressed sympathy and a prayer that God would sustain and strengthen you in this hour of trial.

*(Continued on page 62)*

The inscription says: "He stands in that unbroken line of patriots who have dared to die..."



This poignant snapshot was taken when Edward was going back to his outfit.

You found yourself walking with your head held high, looking neither to the right nor to the left, so that folks who wanted to avoid you could do so. You did not tell your husband this was happening till he came home with his story. Some men who had formerly come

into the shop while having gasoline put in their ears no longer stopped by to say hello.

Somehow during the day you were able to go about your daily tasks. You found yourself singing to your grandchildren, little ones who knew some-



By **KENNETH R. HEATLEY**  
and **JOSEPH N. BRAYCICH**

**I**N THE DAWN OF A Florida morning an intercontinental ballistic missile (ICBM) stands lonely on the launching platform, its silver-gray nose cone catching the first glint of day coming to the Air Force Missile Test Center, Cape Canaveral. The time is 6:40 a.m., X minus five minutes in the life of a missile. Except for wisps of white vapor venting from a port high up the side of the missile body and the metronomic flashing of a red light on the platform, there is strange quiet.

The voice over the loudspeaker is sharp and abrupt, "Area clear! X minus five and counting." A siren's warning wail lifts incongruously over the morning calm, and gulls on the sandspits in the Banana River rise in screaming obedience to the order.

Below the nose cone, still shrouded in early morning haze, the red and white checkered missile sits through the final minutes of the countdown that has progressed throughout the night. Two hundred yards away, behind seven-inch-thick concrete walls, an observer sits in the blockhouse watching the movements of a hundred pens writing on a hundred charts. They record the pulse and heartbeats of the captive missile through its "umbilical cord," a multi-strand electronic cable stretching across the concrete from the missile.

Across the room from the observer, bemedaled admirals and generals brush elbows with grease-smeared mechanics and Pentagon public relations men as they huddle for vantage points before the two-by-four slits of triple-thick plate glass facing toward the launching platform and its \$6,000,000 burden.

Alongside of the observer a young man in civilian clothes stands watching



Many experts are convinced that the nation with the best missiles can win any war.

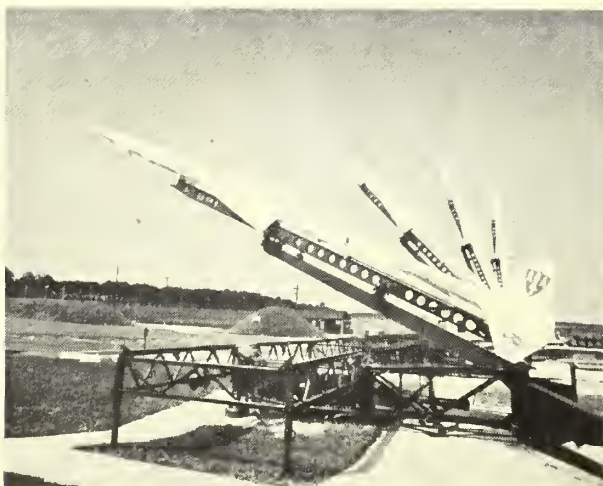
green wave patterns form and dissolve on the darkened screen of a machine resembling a Cyclops eye. The young man is the project engineer who has supervised the missile's development from its drawing-board infancy. In the final minutes before launching he studies the instruments for any sign of failure; his

giant metallic bird is preparing to fly.

The observer mouths his words, "... minus three . . . minus two . . ." He glances over to the range officer who stands ready to hit the missile "destruct button" at the least sign of danger. The officer nods. The observer pushes "ignition start" on the control console.



"Dart" is the smallest guided missile in the Army's arsenal.



Most familiar missile is the "Nike," above, found in antiaircraft installations throughout the U. S.



Navy's "Terrier," being fired from a battleship, is one of several surface-to-air missiles.



A button is pressed at Cape Canaveral, Florida, and a Navy test rocket roars skyward.

Across the field at the launching platform flame forks out to illuminate the missile tail section in the morning gloom. Accompanied by a pall of steam as fire hits the water spray used to cool the launching pad, the tortured roar of a thousand lions fills the quiet over a three-mile area along the river.

Back in the control room the observer again turns to his instruments as the missile strains against the iron girdle that holds it earthbound.

"Mainstage!" The word is torn from the observer's throat by the increased roar of rocket-engine flames pounding a scorched scar into the concrete launching pad. The observer pushes a second button, and the iron gantry holding the missile falls away.

The bird is out of human hands. The months and years of development are now entrusted to electronic impulses of a guidance system so critical that a half-inch directional error at launching could mean a complete miss when the target is 1,500 miles away. Slowly



Dr. Wernher von Braun, technical director at Army's Redstone agency.

now, then with increased thrust, the multi-ton missile lifts off. The bird is flying!

Except for the term ICBM, the scene just described is a familiar one to "bird watchers" at the Florida launching site.

Despite reports to the contrary, our "ultimate weapon" has never been hurled "seven times around the world."

That long-range missiles, not necessarily ICBM's, have been blasted off along the 5,500-mile course which extends southeast across the Bahamas through the little-traveled waters toward the African coast has been officially confirmed. Speculation has it that some have been successful, others not. Whatever you choose to be-

lieve, it must be admitted that missiles are making the headlines, and that the waters off the southeastern United States contain the remnants of not a few design engineers' dreams. But what is behind the making of these birds that inspires headlines telling of "Snark-Infested Waters," and "The Missile That Got Away"?

For the answer it is necessary to turn back to 1945 and the close of World War II. At the end of the war America's missile technology consisted of no more than a few captured German V-2 rockets. We had developed essentially no missile program of our own, and the Russians had sealed the vast majority of German achievement behind the Iron Curtain.

Preliminary experiments with V-2's were conducted at White Sands Proving Ground in New Mexico under military sponsorship. A few organizations, primarily aircraft manufacturers, tore the German

birds down, built them up again, flew them, and blew them apart —



The big Chrysler-built "Redstone" is an intermediate range missile.



Milton W. Rosen is the director of the Navy's "Viking" rocket project.

all with an eye toward applying American know-how to improving the German weapon.

Results were slow and discouraging. German missile men had received their baptisms of fire under the wings of RAF bombers; Americans had no such meaningful incentive to quick learning. Whereas during the winter of 1944-45, the V-2 had spanned a 200-mile range to hit the English mainland 950 times, American adaptations were pathetically ineffective.

The Viking, a high-altitude research rocket closely patterned after the V-2, was a classic example of frustration. As reported in Milton Rosen's *The Viking Rocket Story* (Continued on page 59)



By H. B. STOWERS

THE COMMONEST MISTAKE shotgun buyers make is in trying to get an "all-round" gun. There is no such shotgun manufactured, and there probably never will be. It is a proven fact that a long-barreled, straight-pitched waterfowl or trap gun is next to useless on fast-flushing upland game or on the skeet ranges. The field-grade guns, barrels cut to 26-28 inches, and with a variable choke device installed, come as close as possible to being the mythical "all-round" guns, but they lack a great deal in being satisfactory for all types of shooting.

The best known method for the new-gun buyer to use is for him to sit down and figure out just what kind of game he is going to hunt most. When he has decided that point, he is ready for his next decision. If he is going to hunt quail more than any other game, then he should by all means concentrate on getting a perfect quail gun. He will just have to struggle along the best he can when shooting waterfowl, but the main point is that he has the right gun for a specific purpose. With that he can do excellent shooting in that area.

His next step is to decide upon the type of gun he likes best. He has a bewildering selection to choose from here. He can get a good autoloader for about \$130. He can buy an excellent slide-action (pump gun) for about \$90. A double-barrel, side-by-side, can be had for about \$85, and an excellent over-and-under double-barrel can be bought for less than \$150. A good single-shot will cost about \$30. These guns come in 12-gauge to 410-gauge as a rule, though some are made in magnums. These prices are for plain guns without fancy frosting and power steering, air conditioning, etc.

Here the shooter is in about the same quandary as the new car prospect. Each type of gun has certain advantages over the others. However, the new buyer can take a tip from the hot shooters if he is not already dead set on the type of gun he wants. The nation's best shotguns, the champion trapshooters and skeet shooters, agree unanimously on one thing: they all shoot single-alignment guns. The side-by-sides are out for top-flight competition. You just plain never see them in the hands of the fellows who get the trophies. They have some advantages in field use though, and still remain a popular upland-game gun, regardless of what some experts think.

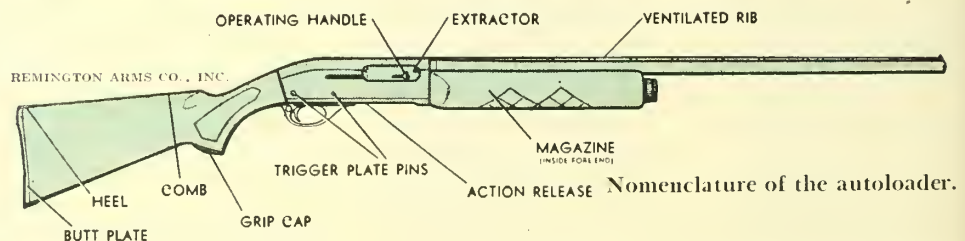
A large portion of the better shooters swear by the pump guns. These guns have the advantage of being able to stand rough treatment and abuse. They do not shoot any better, nor are they balanced better than the modern stream-

# How to Pick

ITHACA GUN COMPANY, INC.



You can get an excellent pump gun for less than a hundred dollars.



The author, left, with members of 1953  
▼ National Champion 5-man Skeet Team.

lined autoloader. But they are extremely rugged, and they cost considerably less than the automatics. It takes a little practice to learn to work the slide, but once the knack is mastered the pump gun can be fired rapidly. The author owns a Remington Model 31, a model no longer being manufactured, which by conservative estimate has had more than 100,000 shots fired from it. It is still in perfect condition. That is more than the average shooter will shoot in two lifetimes.

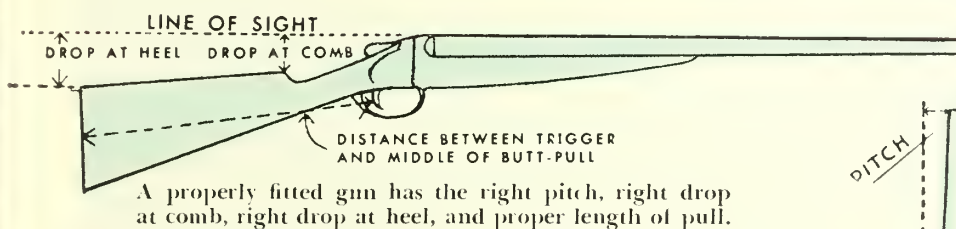
A good quail gun would be either the pump gun or the autoloader, field grade, open or modified choke, and with a 26-





# a Shotgun

There are many excellent guns on the market. The trick is to find the best one for you.



A properly fitted gun has the right pitch, right drop at comb, right drop at heel, and proper length of pull.

The diagram at right shows how you can measure the pitch of a shotgun.



THE MARLIN FIREARMS CO.

The nation's best shotguns all shoot single alignment guns.

inch barrel. For ducks and geese, the standard trap gun with a 30-inch, full choked barrel is ideal. This gun can double in brass for trapshooting, for rabbit and squirrel hunting, or for wild turkey. It is a good deer gun for areas where shotguns and buckshot are generally used, and at short range it will drop a 600-pound black bear in his tracks. The quail gun, with its short, fast-handling barrel, can double on the skeet range, for dove shooting, for pheasant, or grouse hunting.

Incidentally, with many kinds of shotguns you can get extra barrels. Relatively inexpensive, these quickly interchangeable barrels make it possible for one gun to do a great many shooting jobs with the utmost efficiency.

The next and most important factor in picking a gun is getting it fitted properly. It is a sad fact, but few sporting goods stores have salesmen who know even the fundamentals of gun fitting. It is always best to go to a professional, preferably to one of the numerous field representatives of the various arms companies. However, you can check the fit of the gun yourself if you know what to do.

The four methods of fitting a shotgun involve the right pitch, the right drop at comb, the right drop at heel, and the length of pull. A gun with the right pitch for a shooter may still have the wrong drop at comb and not have the proper

drop at heel. When either of the four measurements is only slightly off, the shooter is going to have trouble in making good clean kills, or even hitting the target.

The pitch, drop at comb, drop at heel, and length of pull determine the fit of the gunstock. In order to refresh your memory as to the definitions of these terms, set your gun with the stock-butt level with the floor. Slide the gun against the wall until the receiver touches. The distance from the wall to the muzzle of your gun is its pitch. For the 28-inch barrel upland-game gun the pitch should be two inches. It should be less for the waterfowl gun or trap gun. Pitch determines the point of impact of your shot pattern. If you consistently overshoot the target, you have to give the gun more pitch; if you undershoot your targets, you need less pitch. This is simply a matter of sawing the butt of your stock so that it will have more or less slant.

Next consider the drop at comb and

the drop at heel. Lay a straight edge along the barrel, extending to the end of the stock. The height from the front elevation of the comb to the straightedge is the drop at comb. The height from the heel of the stock to the straightedge is the drop at heel.

Drop at comb is important in proper gun alignment. The shooter should be able to roll the fleshy part of his cheek over the top of the comb and in that position see the upper third of the gun barrel—that is, the third furthest from the eye. The eye should be about an inch higher than the plane of the barrel. Proper checking is difficult, if not impossible, if the comb is too low; if it is too high, the shooter will tend to lay his cheek against the side of the comb and pull away during his gun swing. The comb can be lowered with sandpaper, then refinished, if it is too high. If it is too low, it can be built up either by inlaying a matching piece of wood or by building it up with plastic wood. However, this is a ticklish operation unless you are handy at such things.

The drop at heel is important because it regulates the height at which you have to hold your head when shooting. Persons with long necks require more drop at heel than those with short necks. Try to use as little drop at heel as possible, for excessive drop at this point will cause undershooting because of the stock riding too high in the shooter's shoulder. Changes in drop at heel are made by sawing the stock where it joins the receiver of the gun, but here a gunsmith's services are suggested because special tools may be necessary.

Length of pull is the distance from the trigger to the center of the stock-butt. Disregard the old method of fitting your gun by sticking the stock in the crook of the elbow; instead use the shortest stock possible which will not wallop the cheek excessively. Stocks which are too long tend to catch in the shooter's jacket, resulting in poor gun mounting. One time the gun butt will be too low, the next too high, and the next time too far out on the shoulder.

Those are the major factors in gun fit. Good balance should be the last adjustment, and though many people ignore this factor, it is still the difference in many cases between having a perfectly fitted gun and an almost-perfectly fitted gun. Heavy, powerful shooters should have the balance more toward the barrel. If the barrel is too light, the strong shooter will tend to put muzzle whip in his swing. Shifting the weight to the front will slow down the swing until it is steady and crisp. Shooters who are more slightly built should, by the same token, shift the weight to the stock. This will

(Continued on page 54)





# America's Ailing Railroads

Some lines don't seem to like people and are surprised to find the feeling is mutual.

Many commuters are convinced that railroads like to squeeze them into old cars and jolt them home late.

By CLARENCE WOODBURY

**I**N MAKING LOVE TO the public through advertising and press agency—a wooing program on which it spends millions annually—the American railroad industry commonly presents two highly imaginative but contrasting pictures of itself.

In the first of these the industry paints itself as an eager beaver hellbent on progress. Fairly panting with love for the traveling public, according to the ballyhoo, there are no lengths to which this forward-looking live wire will not go to serve you and me. Hardly a week passes that full-color ads or glowing articles in the press do not tell us about new lightweight trains, dome cars, ultra-modern diners presided over by shapely hostesses, electronic ticket-selling gadgets, and other wonders which before long will make rail travel in this country heaven on wheels.

The other self-portrait with which the industry courts public sympathy is that of a grand old champion of transportation beset by wicked competitors. While the champ fights by Queensberry rules, his rivals use brass knuckles; they butt, gouge, bite, and knee him. But when the noble old guy appeals for fair play, the referee, in the person of Uncle Sam, either shrugs his shoulders or, siding with the old champ's antagonists, deals him a kick in the tail.

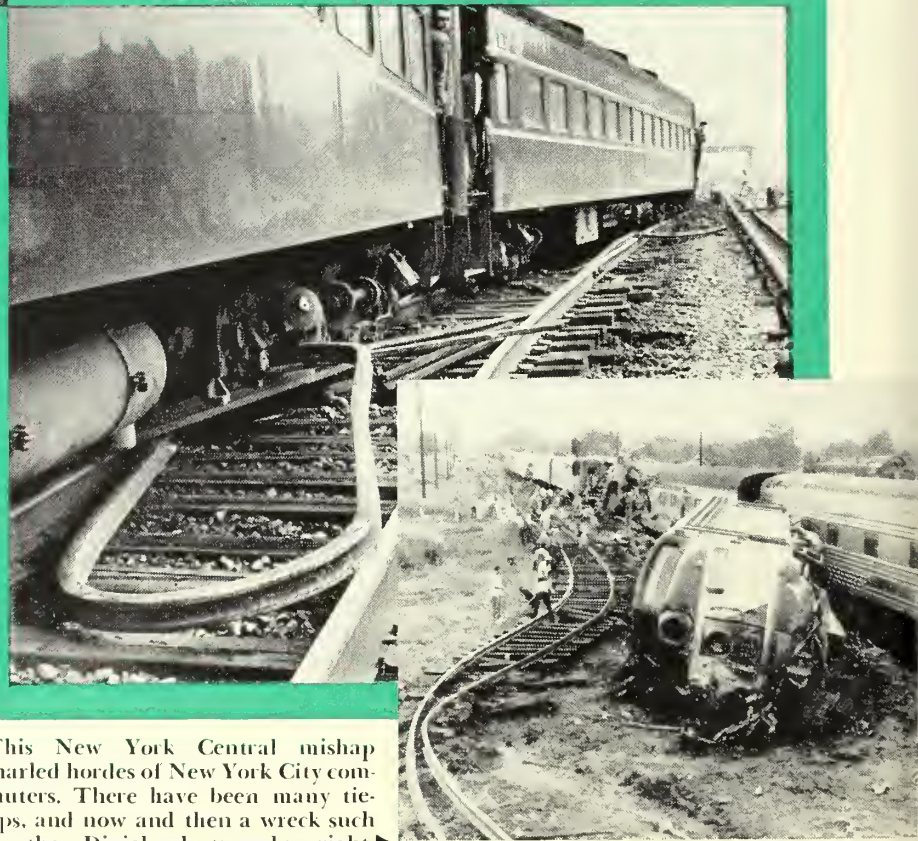
The mental image which most people have of the railroads, however, resembles neither of these romantic pic-

▲ This New York Central mishap snarled hordes of New York City commuters. There have been many tie-ups, and now and then a wreck such as the Dixieland tragedy, right.▶

tures. More often, those who travel by rail base their thinking on the ads sponsored a few years ago by Robert R. Young, then boss of the Chesapeake & Ohio and now chairman of the New York Central, in which it was proclaimed that, "A Pig Doesn't Have to Change Trains in Chicago." Thousands are convinced the railroad industry has the same basic interest in the public as it has in its animals en route to the stockyards.

This view is especially prevalent

among those who patronize commuter lines serving big cities, particularly in the East. The railroads are interested only in handling freight, they contend. Passengers are a liability—but being required by law to carry people as well as things, the railroads like to make them squeal. Nothing delights a railroad more, countless commuters feel, than to make its passengers stand in line to buy tickets, squeeze them into decrepit cars, jolt them painfully over a rough roadbed, and deliver them late at their destination.







The railroads say that truck competition is unfair because it is subsidized. Truckers say they give better service.

Other people who ride trains less frequently—or never at all if they can travel by any other means—see the railroad industry in a more tolerant light as an ailing but stubborn old man whose bad habits are leading him toward an early demise. They say that by adhering to public-be-damned passenger policies, by refusing to coordinate their freight services with those of other carriers, and by obstinately following mossback business methods, the rails appear headed for that limbo occupied by the stagecoach and pony express.

It cannot be maintained that the railroads are at their last gasp. Thanks to the enormous increase in the nation's industrial output, which has virtually doubled in the last ten years, the railroads are still doing as much business as they did ten years ago. They still own more real estate than there is in the whole State of Maine. In 1956 they had a gross income of more than \$10,000,000,000 and earned a net profit of about \$900,000,000.

But the railroads' net profit on capital investment came to only 3.95 percent, which was much lower than that of other large industries last year. And, more significant, for more than 30 years the railroads have been receiving a steadily diminishing portion of the national transportation dollar. In 1956 they handled slightly less than 50 percent of all intercity freight and passenger traffic, but they handled 77 percent in 1925.

This eating away of the railroads' business by other industries is usually attributed by the industry's spokesmen

to "subsidized" competition. While the railroads have to bear the full cost of maintaining their rights-of-way and have to pay taxes on them, they complain, competing trucks and buses roll over public-supported highways, airlines use airports and signal systems built with taxpayers' money, and barges ply waterways maintained by the Government.

This is grossly unfair, the railroaders charge, and maintain at the same time that they are so "corseted" by regulations laid down by the Interstate Commerce Commission and other governmental authorities that they can't operate on a free enterprise basis.

But while making these charges—which are wide open to controversy—railroad bigwigs rarely admit that they themselves may be responsible for many of their woes by failing to provide as adequate a service as the public has a right to expect.

Their blindness to their own shortcomings was pointed out recently by Major General E. C. R. Lasher, chief of the Military Transportation Agency of the U. S. Army. The keynote of most successful business today, he stated, is service to the customers, but railroad management appears blissfully unaware of this fact.

"Not long ago," he said, "I listened to an executive of a large railroad which was displaying one of the new lightweight passenger trains talk for 15 minutes on why his company was interested in the train. Its initial cost was low. It was cheaper to operate and its maintenance was less. But, was it easier riding? Was it luxurious? Did it offer anything better for passengers for less money? Did it have a potential for mass movement? None of these matters were mentioned—in fact neither the word customer or service was ever mentioned!"

By displaying such indifference to



Buses are attracting many who once rode trains.



Airlines get travelers who like speed and service.

passengers' interests the railroads lend support to the view that they are gradually killing themselves. Yet, because passenger fares account for only 18 percent of their revenue and because most passenger traffic is handled at a loss, rail executives ordinarily assume it is foolish to give passengers any better service than the law demands—an attitude widely attributed to the fact that the top brass on many lines is comprised of account-minded money men rather than practical railroad men.

"The rich folks ride airplanes, the poor ride buses, and everybody else drives," one of these executives declared recently. "Why the hell should we waste more money on people who only use

(Continued on page 50)



Western lines cater to passengers with such features as this Sky Top Lounge on the Olympia Hiawatha.



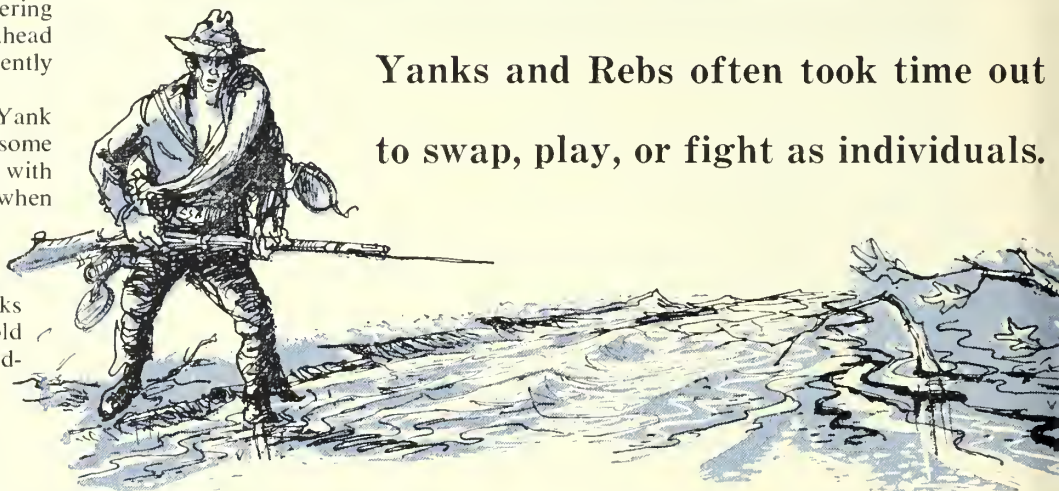
By M. A. HANCOCK

# "HELLO, JOHNNY

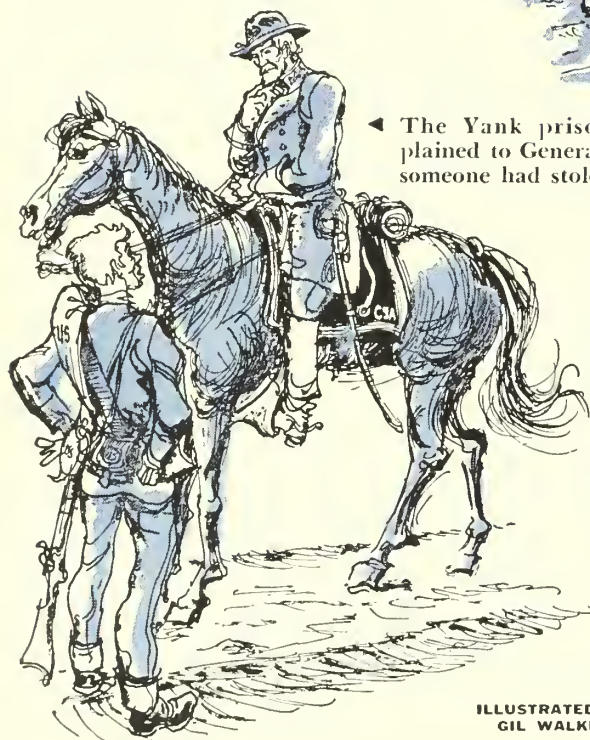
THE CONFEDERATE SENTRY crept through the thickets at a half-crouch, with the Virginia dust a gritty mask on his sweat-streaked face. Suddenly he sighted the shimmering water of the Chickahominy River ahead of him, and he froze and peered intently toward the opposite bank.

The talk was that there were Yank pickets posted over yonder, likely some of the same bluecoats he'd tangled with a few days ago up at Cold Harbor when General Grant's Army of the Potomac crashed head on against General Lee's well-dug-in Army of Northern Virginia. Cost the Yanks 12,000 casualties, the Battle of Cold Harbor had. And now, like a wound-

Yanks and Rebs often took time out to swap, play, or fight as individuals.



◀ The Yank prisoner complained to General Lee that someone had stolen his hat.



General Grant sent a baby's silver service through the lines to General Pickett.

opposite bank, and squinted across the narrow river. "All right, Johnny Reb," he said. "What's on your mind? Got something to swap?"

The Reb shook his head. "What command are you?" he asked.

"118th Pennsylvania," said the Yank. "Who are you boys?"

"35th North Carolina," said the Reb, "and every Tarheel of us a fish-hungry man." He paused, gazing down at the river. "Figured we could catch a heap of good eating out of that stream if we could get shut of any shooting that might scare off the bites."

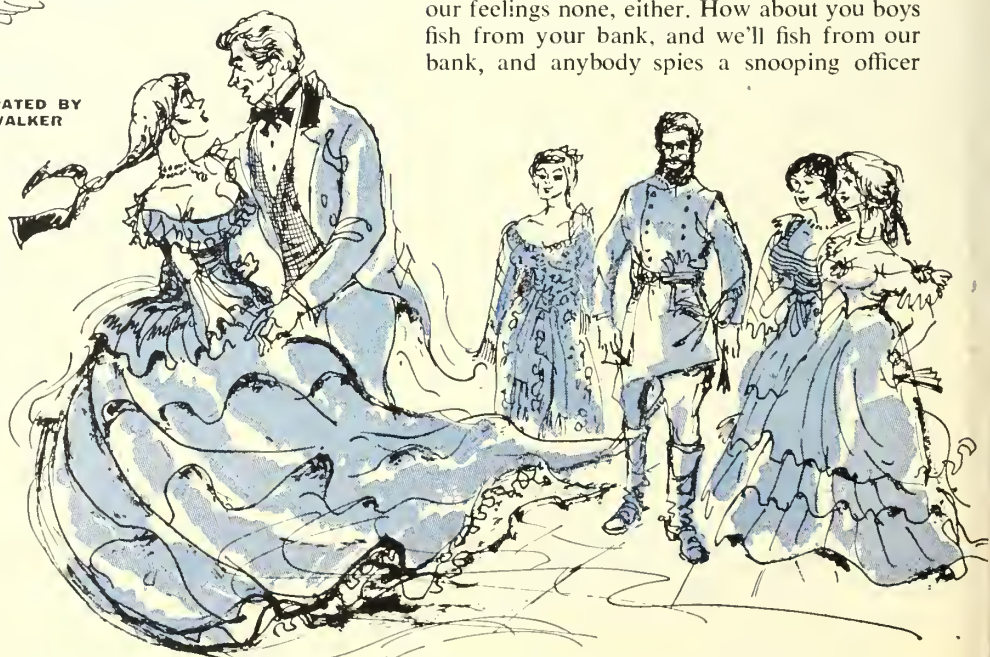
The Yank moved down to the river and ran his hand gently through the water. "Back home, they bite like fury on a day like this," he said grinning. "Extra rations wouldn't hurt our feelings none, either. How about you boys fish from your bank, and we'll fish from our bank, and anybody spies a snooping officer

ILLUSTRATED BY  
GIL WALKER

ed bear shaking the blood out of his eyes so he could see to charge again, the Union Army lay entrenched along the Cold Harbor line until Grant—The Hammerer—figured where to hammer next. And opposite the Yanks—between Grant and Richmond—General Lee's men waited behind their breastworks, too—poised to march and meet the next blow, wherever it came, and beat it off if they could. And along this front, a little south of the main Cold Harbor line, things were mighty quiet on this June morning of 1864, quiet as a kitten on cotton.

The Reb gripped his musket and inched closer to the river bank. "Halloo, Yanks!" he yelled. "I say, Y-a-n-k-s! Don't shoot!"

A bluecoat parted the brush on the



His Confederate hosts gave the Yank officer a suit and took him to a dance.

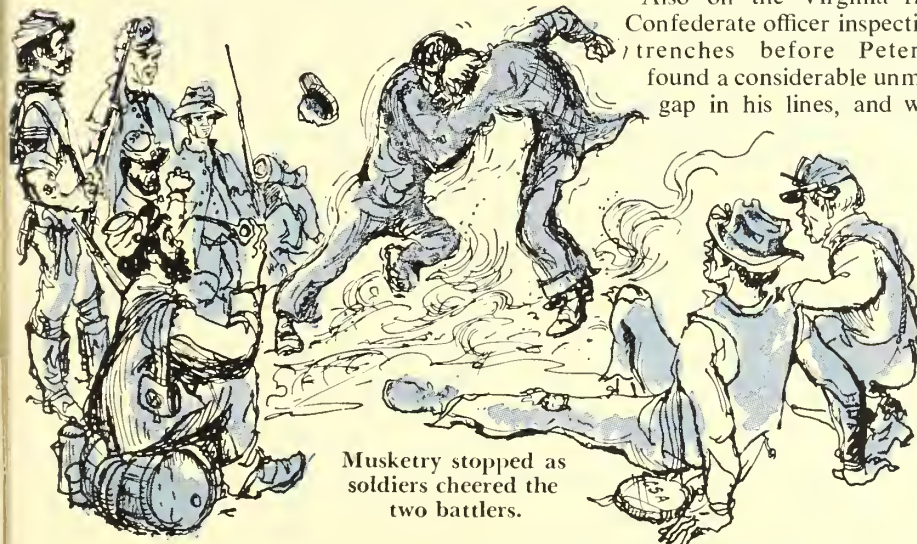


# REB"



hollers the warning?"

And with the terms of the unofficial truce proposed and accepted on a morning ten months before Appomattox, the 35th North Carolina Regiment and the 118th Pennsylvania Regiment fished, bragged, and bantered the delightful day away. But compared to some of the other incidents of unabashed fraterniza-



Musketry stopped as soldiers cheered the two battlers.

tion recorded in Civil War diaries, letters, and memoirs, this inter-army fishing party was a savage skirmish.

On the Georgia front in 1864 Rebel pickets digging pits for protection against Yank Minié balls obligingly lent their shovels to the opposing Union pickets, who shared the Rebs' enthusiasm for defensive excavation but had come off without their digging tools that day.

On the western front a Yank and a Reb picket stationed across the street from each other on the night before the

Battle of Perryville, Kentucky, struck up an amiable conversation and soon strolled off together to make a milk, biscuit, and honey raid on the pantry of a Perryville citizen who had evacuated himself post-haste when the battle shaped up.

On the Virginia front a Yank officer accepted a hollered invitation to attend a dance within the Confederate lines, and was called for by his considerate Confederate officer hosts. They rowed him across the Rapidan River, which separated the outpost positions of the two wintering armies. The Rebs provided him with a civilian suit and escorted him to the dance. After the incognito

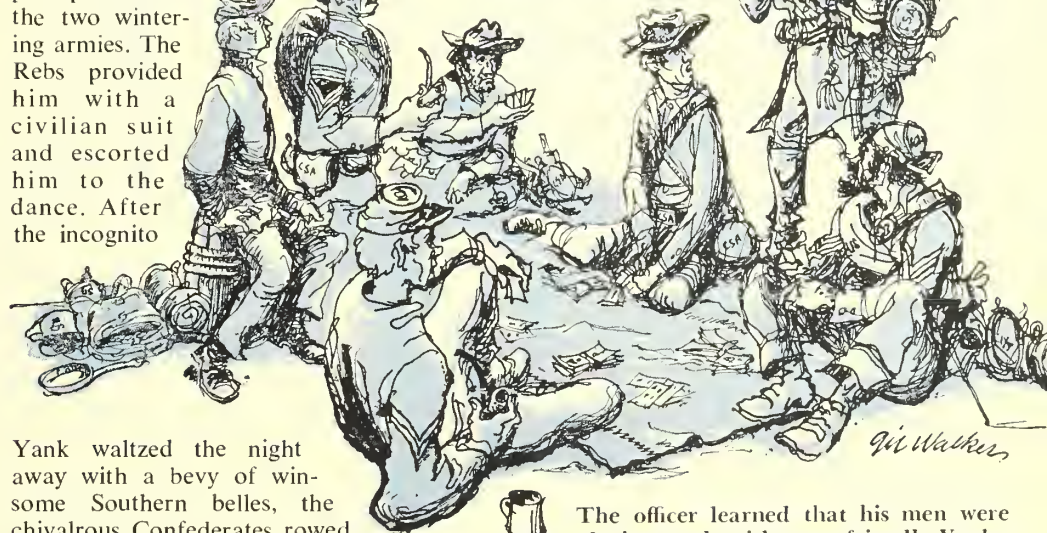
Yank waltzed the night away with a bevy of winsome Southern belles, the chivalrous Confederates rowed him back to his own lines again.

Also on the Virginia front a Confederate officer inspecting the trenches before Petersburg found a considerable unmanned gap in his lines, and was in-

formed — after a blasphemous inquiry — that the absent Rebs were over yonder in the Yank trenches for a short spell of card playing. And in another Blue-Gray card game, dealt in a Petersburg cornfield, a Yank and a Reb irreverently

named Abe Lincoln and Jeff Davis as the stakes. And if the winnings had been collectible, the Confederate would have raked in Mr. Lincoln.

And during the Atlanta campaign a lone Confederate wangled a breakfast invitation from an outpost of Sherman's cavalry, but was claimed as a prisoner of war by a strictly regulation Union infantry captain who marched his company up to relieve



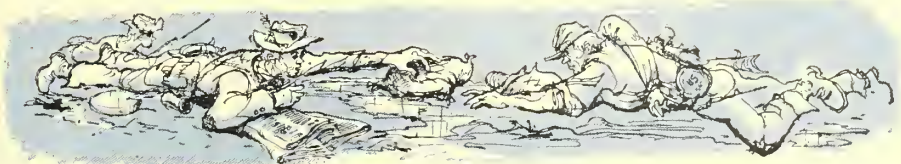
The officer learned that his men were playing cards with some friendly Yanks.

the cavalry of guard duty. While the cavalymen protested this thumping violation of their hospitality, the Confederate managed to raise his rifle and train it on the officer. The captain froze for his life, and the delighted cavalymen motioned for the Reb to skedaddle to safety, which he did with grateful haste.

While it would be monumental misrepresentation to overemphasize the fraternization element in a war that buried 500,000 Americans in grim evidence of Blue-Gray enmity, the widespread frequency of such consorting with the foe marked itself indelibly on the personality of this strange Brother's War. The Yanks and the Rebs fought savagely both before and after their amiable, between-battle hobnobbing, but somehow the issues of war were never honed quite sharply enough to slash through the ties of blood and language and three previous wars fought under a common flag by their fathers and grandfathers.

Fraternize they did, from Fort Sumter in 1861 — when General Beauregard's

(Continued on page 46)



Bartering was the main reason for negotiating with the enemy.



# SECRETS of

Five salesmen, tops in their fields, tell what it takes to make good in selling.

ELMER LETERMAN

"They don't think of me as an insurance salesman. But when they think of insurance, they do think of Elmer Leterman."



By GEORGE H. WALTZ, JR.

WITH MORE AND MORE of us earning our livelihoods by selling — whether it be selling a product or a service or ourselves — the editors of *The American Legion Magazine* decided to hunt out some of the nation's top salesmen to learn about their philosophies, their trade secrets, their general approach to the art of selling. Here are the stories of five of them, each in a different field and each among the leaders in his field. What they have done and are doing, others can do.

ELMER G. LETERMAN has sold millions of dollars worth of insurance. Last year his total reached more than \$300,000,000 for the 12-month period. He has also written two best-selling books on salesmanship, *Personal Power Through Creative Selling* and *The New Art of Selling*.

When asked about the secrets behind his success as a salesman, Elmer Leterman put it this way, "The greatest pleasure I get out of life is doing favors for people. That's because I enjoy people, taking them as they are with no desire to make them over. Because of this, they become my friends and accept me as a friend.

"When these friends think of Elmer Leterman, they don't think of me as an insurance salesman. But when they think of insurance, they do think of Elmer Leterman. Thus my friends open many doors to me and those open doors are the first steps toward sales.

"The second step is equally positive. In our office, we call it the 'Brain Sell' technique. Our clients come to us with many problems and with varying desires. We analyze these thoroughly and then come up with a creative insurance program that serves the client's best inter-

ests. Our job is not so much to give the client what he *thinks* he wants as it is to get to the bottom of his situation and to recommend the program that will do the most for him. We are his expert advisers. We treat each client's situation as an individual one and use no 'canned' formulas.

"The third step is equally positive. The sale does not end when the client approves the plan and signs the contract. We continue to give him all of the service necessary to make the plan work. All along the line, we try to give our clients service in an amount and quality that they can't get elsewhere.

"The rewards of this kind of selling go far beyond the monetary — although no man need apologize for an honorably earned income. For example, more than 30 years ago I sold a \$1,000 life insurance policy to a young man. Through the years our friendship has continued and grown. Last year I sold this same man and his brother a group policy for their firm; that policy ran into the millions of dollars. What's more, I sold each of them personal policies that totaled almost another \$3,000,000. To be sure, the sales were gratifying. But who can set a price on confidence and

DAVID SMITH

"A thirndown doesn't throw me because I know there's nothing personal about it. If I take offense I know that the only one that gets hurt is me."



friendship that have outlasted 30 years of experience?"

TYPICAL OF THE outstanding behind-the-counter salesmen is Lenny Slotnik, top salesman of ladies' shoes for the Lit Brothers main store in Philadelphia, Pa. Slotnik has sold as many as 300 pairs of shoes in a single day for a total daily sales record of \$2,453!

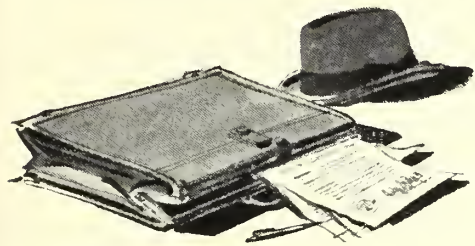
To Lenny Slotnik the business of selling shoes — or any other "over-the-counter" product, for that matter — is just a matter of common sense. While he feels that charm and personality are important, he makes sure not to overdo either one. "After all," he points out, "the women want to go home with a new pair of shoes, *not me*."

Slotnik's principal secret of success, he feels, is service. He keeps close track of his customers and drops them post cards or telephones them every time a new seasonal line of shoes comes in. Many times he just sends his customers shoes that he thinks they will like. As a matter of fact, he has never met his best customer. She never comes into the store. Yet, thanks to the telephone gambit, Slotnik regularly sells her about 12 pairs of shoes a year.

Lenny Slotnik also takes an intense interest in all women's fashions, not just



# SUCCESSFUL SELLING



\$
\$

**JOHN GARRITY**

“A good salesman, like a good fighter, fights a little harder when he's hungry, whether it be for food or profits.”






\$
\$

\$
\$

**KENNETH KEYES**

“You have to know your product, and ... have faith in it. Most of all you have to be convinced that the property offers good value...”





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**LENNY SLOTNIK**

“Why should I get peeved and take it out on the next customer ... ? There's no place in salesmanship for self-pity, griping, and moods.”

\$
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shoes. By knowing trends, he feels he is better able to give his customers what they need and want.

Lenny also feels that one of the most valuable traits that a salesman — any salesman — can develop is *patience*. “If you have patience,” he contends, “you’re courteous, and you can’t be a good salesman unless you are courteous.”

On the average, it never takes Slotnik more than ten minutes to make a sale. He attributes this to the fact that he sizes up more than his customer’s feet. “Every once in a while I get that certain woman who won’t buy a pair of shoes until she has seen every pair in Philadelphia,” Lenny admits, “but I don’t let it get me

down. Why should I get peeved and take it out on the next customer and run the risk of losing three or four sales while I cool off? There’s no place in salesmanship for self-pity, griping, and moods.”

And last but far from least, Lenny Slotnik just plain likes to sell shoes — particularly the lines of shoes sold by Lit Brothers. As he describes it, “I’m married to two people — my wife and Lit Brothers.”

**D**AVID SMITH is a door-to-door vacuum cleaner salesman — one of the tops in his field. He averages more than \$12,000 a year. His methods can be applied to just about any kind of

door-to-door selling, for they are basic. According to David Smith, “attitude” accounts for fully 90 percent of good salesmanship.

“There are many times,” he’ll tell you, “when I walk out of my house on a Monday morning without a single prospect, without the slightest idea where I’ll make my first sale, much less a lot of sales. Yet at such times I’m always sure in my mind that by the time the end of the week rolls around I will have sold enough Electrolux vacuum cleaners to earn my usual \$200 to \$250 — and I do!

“I know that when I assume that attitude I find myself completely relaxed and free of any feeling of failure. I do my most effective selling because I am relaxed and not under any mental pressure. My relaxed attitude seems to rub off on my customers and they in turn become relaxed and receptive.”

Listening to Dave Smith talk about an easygoing, relaxed attitude as his basis for success in selling vacuum cleaners in New York City, where he rings doorbells, may sound like the height of improbability. Yet Dave Smith does it in spite of the average New York housewife’s hustle and bustle and price consciousness. He knows his product and knows that he is offering value.

People often ask him, “Isn’t this business of house-to-house selling pretty discouraging at times? Don’t you feel pretty low when people say ‘I’m not interested,’ and then slam the door in your face?”

To that question, Dave Smith’s answer is a definite, “No.” He adds, “As a matter of fact, I very rarely have anyone do that to me. The stories you hear about a house-to-house salesman getting to his customers by jamming his foot in the door are for the birds. I just don’t operate that way and no reputable, or successful, door-to-door salesman does.

(Continued on page 53)





# WASHINGTON PRO & CON

*Presenting both sides of big issues facing the nation*

## THIS MONTH'S SUBJECT: SHOULD UNIONS BE MADE SUBJECT TO THE ANTI-MONOPOLY LAWS?

**(PRO)** The purpose of the anti-trust laws is to protect the public from the concentration of economic power. Equality before the law is a maxim that need not be argued. The public should be protected against all types and forms of concentration of economic power.

In relieving labor unions of appropriate responsibility under anti-monopoly laws we have placed a vast and important segment of our national economy in a privileged position not accorded any other segment of that economy.

Individual rights, and concomitant responsibilities, have been corrupted to permit a person or an association of persons, representing a labor organization, to act or fail to act in a circumstance which would subject to legal process any individual, business organization or corporation identically circumstanced. This paradox results from the political pendulum swinging heavily in favor of labor union officials in the past twenty or more years. Its extent can best be determined in a case (*Hunt v. Crumboch*, 325 U.S. 821) decided by the United States Supreme Court in 1945. Justice Jackson, dissenting from the majority opinion, stated, "This court now sustains the claim of a union to the right to deny participation in the economic world to an employer simply because the union dislikes him. This court permits to employees the same arbitrary dominance over the economic sphere which they control that labor so long, so bitterly and so rightly asserted should belong to no man."

This avoidance of responsibility has permitted labor unions to restrain trade, set up economic blockades, obstruct the free flow of commerce and destroy property without recourse for these actions. The result is that a large part of our economy has a statutory privilege to violate rights possessed by other contributors to our gross national product.

Unions seek to avoid anti-monopoly restrictions on the basis that they are voluntary, non-profit associations. Today, unions are "big business" with 17 million members paying annual dues income estimated at 500 million dollars. According to estimates, unions have a reserve of between 25 and 30 billion dollars in pension and welfare funds, and have very substantial investments in profit-producing enterprises.

Unions desire to organize every wage earner, and to bargain and boycott nationally. The scope of labor unions' objectives, and their importance in our domestic pattern, merit the same degree of restriction, for the common good, which apply to other elements of that pattern.

*Carl T. Curtis*

Carl T. Curtis, (R), United States Senator from Nebraska

**(CON)** Anti-trust laws were designed to protect the consumer by curbing the monopolistic tendencies of profit-making organizations.

Labor unions are not profit-making organizations. They were created by need — the need of millions of working men and women for self-protection.

The only "profit" for labor unions is the satisfaction gained from a steady rise in wages and working conditions won for their members. This rise, in turn, has had a tremendous beneficial effect on the welfare and economy of the Nation.

Labor unions are not the only non-profit organizations. In this area, also, are associations of employers who negotiate contracts with unions, the National Association of Manufacturers, the Chamber of Commerce, and certainly the very strong "unions" of doctors and lawyers.

Consider the result should restrictive anti-trust laws, in some form, be applied to labor unions. On one side of the bargaining table, unions would be bound hand and foot by restrictive law. On the other side of the table, employers, through their associations, would not be governed by such laws. This would be a serious setback to the rights the working people have won over the years, and it certainly would not be in keeping with the American tradition of fair play.

And in applying anti-trust laws to a non-profit group, how could you exempt associations of educators, religious groups, fraternal organizations or even The American Legion?

Unions represent people, not profits. As such, they are a source of good. The millions of people who make up the labor movement must not be punished for the misdeeds of a few, nor by those who seek to destroy this constructive force.

*Pat. McNamara*

Pat. McNamara, (D), United States Senator from Michigan



# CONVENTION



# HIGHLIGHTS

NEWS IN BRIEF FROM THE 39<sup>TH</sup> NATIONAL CONVENTION ATLANTIC CITY, NEW JERSEY, SEPTEMBER 14 - 19

Associated Press Correspondent James Devlin, writing from Atlantic City, commented in one of his stories on "the general sedateness of the some 75,000 veterans who were in this seashore resort for the convention." National Chaplain Father Bernard Gerdon, reported to the delegates that churches of all denominations reported overflow crowds at Sunday services. Paul Harvey, radio news commentator who addressed the Convention, later told his radio audience, "I think the 40-year-old Legion completely came of age at Atlantic City. Not grown old; grown up."

Ingenious judge at the Senior Color Guard contest when his pistol misfired, screamed "bang" in a loud voice to let the competing unit know they were finished.

More than 500 Legionnaires and their families departed for Europe on the "Pilgrimage for Peace" by plane and ship immediately after the Convention adjourned.

Mammoth Atlantic City Convention Hall went through a series of quick changes to accommodate all the Legion events. It was, in succession: The site of both Junior and Senior Drum & Bugle Corps Finals; an auditorium for the business sessions; the scene of a ball on the night of the parade; and a boxing arena for the Wednesday night fights staged for Legionnaires. In addition, another auditorium in Convention Hall accommodated Auxiliary meetings, and Legion Commissions and Committees met in smaller rooms throughout the building.

Most visiting Legionnaires agreed that the most decimals in Atlantic City could be found in the Chelsea Hotel. It housed 12 visiting Drum & Bugle Corps!

An involved New Jersey law prohibited drawings for the four Ford automobiles given away by the Seagrams Posts of The American Legion. As a result, National Commander Dan Daniel, National Adjutant E. A. Blackmore, and Publisher James F. O'Neil of *The American Legion Magazine* flew to New York City for the drawing on Saturday, Sept. 14. Drawing of the four names was held in the Magazine offices; the names were locked in four boxes and brought back to Atlantic City. The boxes were unlocked before 15,000 spectators at the Drum & Bugle Corps Finals, and the winners announced during the intermission. The winners were: Patsy W. Cristo, Post 349, Mineola, N. Y.; Rolland A. Pyle, Post 33, Ottawa, Ill.; Byron F. Wright, Sr., Post 482 Ft. Worth, Tex.; and Paul S. Yessner, East Hollywood Post, Sherman Oaks, Calif.

The big parade along Atlantic City's Boardwalk took place under cloudless skies, moderate temperature, and low humidity. The near-perfect weather left the largest first aid and safety organization in New Jersey history with little to do. Included in the elaborate precautions

were 10,000 aspirin tablets, 21 doctors, 28 registered nurses, 16 ambulances, and a host of other personnel and equipment.

Legionnaire Vincent Sgarro left his Omega Seamaster watch in the men's room of the Shelburne Hotel. If the finder will contact Mr. Sgarro at Sheraton Drugs, Sheraton Hotel, Philadelphia 3, Pa., there is a reward waiting.

All-jet flyover by Air Force and Navy fighter planes gave the spectators at the parade an impressive demonstration of modern airpower. The planes made two sweeps along the beach, and after kicking in their afterburners in front of the reviewing stand climbed straight up and out of sight.

Press photographers were tickled by Bishop Sheen's remark immediately following his speech to the Convention. When one of the photographers jumped on the stage and stuck an exposure meter in his face to check the lighting, the Bishop said, "That's 1/100th at f/14." The photographer said his Excellency was pretty close on the reading.

Ernest Talbot, Oaklyn, N. J., was elected president of ALPA — The American Legion Press Association — at its annual meeting. Edna L. Hunter, Washington, D. C., was elected National Director of the Twenty and Four, honor society of women Legionnaires. Frank Monnin, Penn Yan, N. Y., was elected President of the National Association of Department Historians. Sedley Peck, National Executive Committeeman from France was elected President of FODPOL — the association of foreign and outlying Departments and Posts of the Legion. Mrs. Mayro Cox of Denver, Colo., was elected Chapeau National of the Eight and Forty, American Legion Auxiliary fun and honor group.

Giant Budweiser Beer sign at the north end of the Boardwalk provided a special service to Legionnaires watching the parade by flashing the names of Departments and other marching units as they went by.

Among those missing at Atlantic City were Neil Allen, of Grants Pass, Oreg., long chairman of the Legion's Civil Defense Committee; and Dr. Park Huntington, Past Nat'l Chaplain and currently Dep't Cmdr of Delaware. Allen was stricken en route and hospitalized at Mt. Alto Hospital in Washington, D. C. Dr. Huntington was seriously ill in Wilmington, Del.

C. Harold Saidt, Department of New Jersey public relations director, got a special citation, signed by National Commander Dan Daniel and National Public Relations and Legion Press Association officials for the "salutary" improvement in press relations achieved by him in New Jersey. Citation was a surprise award at the American Legion Press Association dinner.





CONTINUED 39TH NATIONAL CONVENTION

# AMONG THOSE PRESENT

Familiar faces from all walks of life were there.



Deke DeLoach, Dep't Cmdr, District of Columbia, and an FBI agent, is congratulated by FBI Director, J. Edgar Hoover who addressed Convention.



Legionnaire Governor Robert B. Meyner of New Jersey welcomed the delegates to Atlantic City.



Radio commentator Paul Harvey received a Legion citation from Nat'l Cmdr Daniel.



Harvey Higley, VA Administrator, and Past Dep't Commander of Wisconsin addressed the Convention.



Lt. Gen. B. M. Bryan, Commanding General First Army and Parade Grand Marshal with U. S. Senator Edward Martin, Penna.



Morton Downey, Convention soloist and James Bruce, former U. S. Ambassador to Argentina.





Left to right, Bishop Fulton J. Sheen, recipient of The American Legion's Distinguished Service Medal, Robert W. Sarnoff, President of the National Broadcasting Company

who received an Americanism citation, Nat'l Cmdr Dan Daniel and General Alfred M. Gruenther who brought greetings from President Eisenhower to The American Legion.



Philip M. Talbott, head of U. S. Chamber of Commerce, warned against Federal control of education through dependence of the schools on Federal funds for their maintenance.



Norman S. Mitchell, Salvation Army's nat'l commander elect, who has been chaplain of three Legion Posts, commended programs of The American Legion for God and Country.



Lyman V. Ginger, National Education Ass'n head, praised Legion youth work, stressed that only through a fine education system could U.S. win the battle for men's minds.



Monroe Johnson, left, WW2 head of Defense Transportation, with Past Nat'l Cmdrs Don Wilson and Lewis Gough.



Major General Louis H. Renfrow, former Deputy Director of Selective Service with Past Nat'l Cmdr Seaborn Collins.





## LEGION ALERT AS GUEST SPEAKERS DECRY PUBLIC APATHY TO DANGERS

**T**HE BUSINESS sessions of the 39th Nat'l Convention of The American Legion were held under the chairmanship of Nat'l Commander W. C. (Dan) Daniel (Va.) in the huge Atlantic City (N. J.) Convention Hall, Tues., Wed., Thurs., Sept. 17, 18, and 19, 1957, with 3,118 delegates in attendance.

When the Convention adjourned at 2:15 p.m. Sept. 19, it had considered 614 resolutions, adopted 152 (being a consolidation of 387 of the original lot), and rejected or referred for further study the remaining 237. In addition it had elected for national office for 1957-58 the following:

National Commander: *John S. Gleason, Jr.*, 42, WW2 vet, a member of Post 985, Chicago, Ill., and a vice president of the First Nat'l Bank of Chicago.

National Vice Commanders: *William Cottrell*, of Post 1, Honolulu, T. H.; *Ramon R. Guas*, of Post 1, San Juan, Puerto Rico; *Lee A. Lemos*, of Post 10, Riverside, R. I.; *Isadore Levine*, of Post 83, LaPorte, Ind.; and *Harry W. Miller*, of Post 149, Fayetteville, W. Va.

National Chaplain: *Rev. Feltham S. James*, of Post 10, Charleston, S. C.

### Policies

Many of the 152 resolutions adopted were routine, being affirmation of, supplements to, or updating of, existing American Legion policy.

Others were of marked current interest, whether old or new in nature, including resolutions on:

(a) Status of forces treaties; (b) The Supreme Court; (c) Veterans' and widows' pensions; (d) Employment and medical needs of older veterans; (e) Foreign relations and foreign aid programs; (f) Attacks on veterans benefits, including attempts to relate them to Social Security; (g) Veterans medical care; (h) Disposition of War Claims Act funds; (i) Federal aid to education; (j) Compulsory military training; (k) America's military posture and commitments; (l) Civil Defense preparedness; (m) GI Loan interest rates; and (n) the proper limits of American Legion legislative mandates.

### People

An array of notable persons spoke briefly or at length on the Convention stage or at official social functions. Several of them received American Legion awards and citations.

Many speakers to the Convention noted a recent growth of public apathy toward vital national problems.

Bishop *Fulton J. Sheen* got a standing ovation as he was awarded The American Legion's Distinguished Service Medal, highest Legion Award, by Past Nat'l Cmdr *Arthur J. Connell* (Conn.).

"The Legion," Sheen told the Con-

vention, "by combining a sense of loyalty with a sense of discipline, is the most stable force for preservation of American ideals, in a period when, by a softening process, liberty is tending to degenerate into license.

"Liberty is not just freedom," he said "but law and freedom, for law without freedom is tyranny, and freedom without law is license."

*J. Edgar Hoover*, FBI Director, in his first appearance at a Legion convention in 11 years, said, "An attitude of complacency seems to have permeated the national mind to an almost unbelievable extent. There is a trend of softness toward wrong-doing that can cause irreparable harm. We are being stifled by technicalities and by the throwing of road blocks in the pathway of our traditional methods of justice."

The new "softness" is in part responsible for mounting crime figures, said Hoover, and is reopening the gate to new communist inroads to the extent that enforcement agencies are being "hamstrung by maudlin sentiment of some, and sinister design of others."

"The cult of the pseudo-liberal, which is anything but liberal," said Hoover, "continues to float about in the pink-tinted atmosphere of patriotic irresponsibility" though it remains "strangely silent" when a Hungary is pillaged.



Harold Redden, left, National Finance Commission chmn, and Major General Ira Hamilburg at the National Commander's dinner.



Left to right, Past Nat'l Cmdrs Harry Colmery, Stephen F. Chadwick, Raymond J. Kelly, James F. O'Neil and Arthur J. Connell were among the early marchers in the 10-hour parade along the Boardwalk.



Paul A. Tornquist and Leon V. McCardle of the Finance Commission in an informal get-together.





Nat'l Sergeant-at-Arms Howard Larsen, left and Past Nat'l Chaplain Tom Clark at the unveiling of a plaque in memory of the Four Chaplains of WW 2.



Nat'l Adj't E. A. Blackmore, Al Starshak, chmn, Distinguished Guests Committee and Bill McKinley, Convention Board chmn.



George Werntz, Jr., (right) accepts for The Seeing Eye, Inc., a special Legion plaque for service to blind veterans. Nat'l Vice Cmdr John Stay gives plaque.



Among the many Past Nat'l Commanders at the Convention were Milo Warner, left and Alvin Owsley.



Past Nat'l Cmdrs Ed Scheiberling, left, Roane Waring and Paul Griffith at the National Commander's Dinner.



Past Nat'l Cmdrs John Stelle, left, and Perry Brown, rise to greet Gen. Mark Clark, Commander's Dinner speaker.



Past Nat'l Cmdrs Harry Colmery, left and Ray Murphy were among the 650 guests at the Commander's Dinner.

"I wonder," Hoover declared, "how many stalwart, God-loving people there are in Poland, Hungary, Czechoslovakia, China and other red-controlled countries who today . . . condemn themselves for their failure to recognize the first signs of infiltration of subversive forces."

Past Nat'l Commander *Louis Johnson*, former Secretary of Defense, in responding to the addresses of welcome by Atlantic City and New Jersey officials, noted ominously a tendency to diminish our armed strength, degree by degree, as if "we have been lulled by the idea that there is a certain degree of safety in the so-called 'atomic stalemate.'" The American Legion, he said, must assert its traditional role in the national defense of "awakening our fellow citizens."

*Paul Harvey*, ABC Radio news commentator, also stressed to the delegates

an atmosphere of "normalcy" creeping over the country at a time when the nation has resolved none of the dangers that threaten it.

New Jersey's Legionnaire Governor, *Robert B. Meyner*, in an address of welcome, also cited the need for wakefulness, after first commenting on the Legion's educational and youth programs from which "New Jersey will, in years to come, reap the benefit of character and wise counsel" given to youth by The American Legion.

"We are veterans," said Meyner, "because as citizens we responded to the highest call of citizenship—we willingly took up arms in defense of the principles for which our nation stands . . . now, never a morning passes but what the . . . headlines bring new problems home to us. . . . Challenge is abroad

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## COMMITTEES REPORTING



James Daniel (S.C.) and Archie Closson (Calif.) presenting the report of the Americanism Committee to the delegates.

in the land, and the measure of our (The Legion's) greatness will lie in the immediacy and quality of our response to that challenge."

Harvey V. Higley, Administrator of Veterans Affairs, noted signs of apathy on another front—the care of disabled veterans—which apathy, he said, had encouraged "some medical men" to "attack medical care for veterans."

Higley called for a clear-cut Government policy on veterans medicine, particularly for non-service-connected disabilities in veterans who cannot afford their own care. He noted that of a waiting list of 22,000 non-service-connected veterans for VA hospital care, 17,000 have mental illness.

Two distinguished generals spoke to the Legionnaires. Gen. Alfred M. Gruenther, appearing for the first time as president of The American Red Cross, and Gen. Mark Clark, now president of the Citadel in South Carolina.

Gruenther, speaking from the rostrum of the convention, said that NATO is much stronger than in its early days and that Russia's announcement of an inter-continental missile has not changed the strategic balance of power. However, he said that the Soviets are doing their best to break up the unity of the Western nations, principally by trying to urge or scare our allies into neutrality.

Speaking on Red Cross disaster relief work, Gruenther said that the rate of destructive natural disasters has placed a serious drain on the reserves of the Red Cross.

General Clark, speaking at the National Commander's dinner for distinguished guests, was also a recipient of The American Legion Distinguished Service Medal. General Clark earned that his experience in WW2 and Korea demonstrated that the Soviet leadership is not to be trusted in anything. Clark spoke bitterly of the straitjacket in which he had to operate militarily in Korea due to political decisions. To survive the methods and tactics of the Soviets, Clark said, we must pay great attention to the training and ideology of America's youth.

Speaking of juvenile delinquency, Clark proposed that many Armed Forces military establishments could be used as summer camps for the citizenship training of American youth.

### Status of Forces

Thirty-five resolutions on status of forces treaties and agreements came to

## COMMITTEES AT WORK



Resolutions were efficiently screened by convention committees, which met for long hours before the first seating of the full convention. Above is a business meeting of members of The American Legion Finance Commission.

## COMMITTEES DEBATING

the Convention from the States and Territories, chiefly stimulated by the Girard case in Japan and the Legion's long opposition to turning GI's over to foreign courts.

A special Convention Committee, made up of members of the Foreign Relations and the Americanism Committees, was formed to prepare a report to the delegates.

In addition, Past Nat'l Cmdr Alvin Owsley (Tex.) brought to the delegates a firsthand account of his observations of the opening days of the Girard trial in Japan.

Meanwhile, both Gen. Gruenther and Gen. Clark counselled the delegates on the status of forces agreements. Gruenther said it was important for our alliances to remain as they are, while Clark believed that the status of forces treaties should be changed to provide more protection for our servicemen.

The Convention approved a resolution of the special committee, and after amending it on the floor called for a renegotiation of the treaties and agreements. The resolution asked that new treaties specify that foreign courts shall have no jurisdiction over acts of Ameri-



Committee reports were challenged, defended from floor. Mike Markowitz (Pa.) speaks on vets pensions.

can servicemen while on duty, and that a local commanding officer's determination that an accused was on duty when an alleged violation occurred should not be subject to review by any other authority.

The resolution further asked that GI's accused of off-duty crimes abroad have legal protection not less favorable than American civilians abroad would have in the same circumstances.

### Veterans Pensions

The Convention, by overwhelming vote, mandated The American Legion to seek again the revisions in the veterans pension laws that passed the House two years ago and died in the Senate, as it adjourned without acting on the Legion's bill, then known as H.R. 7886.

In addition to the specific resolutions





Robert McCurdy (Calif.) presents a committee platform on vets benefits for action.



Ed Zoble (Wyo.) offers delegates a strong set of Nat'l Security recommendations.



Stan Huffman (Nebr.) gives proposed resolutions on Economic matters for veterans.



Maurice T. Webb (Ga.) urges a Child Welfare platform for adoption by the convention.



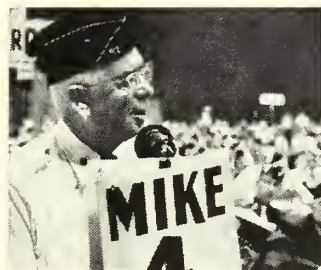
The Legislative Commission goes over pending policies. It recommended that Legion legislative mandates be confined to matters dealing with the major programs of the organization—and the delegates heartily endorsed that decision.



The Foreign Relations Commission at work. A total of 59 resolutions on foreign relations, plus 35 on the status of forces question, had been submitted. After screening by committees, the delegates adopted the sense of 50 of them in two reports.



Garrett Crouch (Mo.) enters debate on a committee report from the floor.



Pat Cliff (Minn.) speaks up on details of proposed policies on veterans benefits.



Another Minnesotan, W. G. Dokken, speaks on Legion constitutional amendments.



Albert Mellerup, of New Haven, Conn., also spoke from the floor on policy.

calling for legislative action, the delegates passed a clarifying policy statement of the Legion's pension position as follows:

*"The American Legion favors (1) the continuance of the present Federal and American Legion policy that eligibility for non-service-connected disability pensions be dependent upon limited other income; (2) an increase in the present disability pension rates consistent with increased costs of living; and (3) that at age 65, veterans who meet the income requirements for disability pensions shall be presumed, because of their age, to meet the disability and unemployability requirements under the present veterans laws and regulations."*

In addition, the Convention passed a resolution seeking an increase in the in-

come ceilings that limit pension eligibility, to bring them, too, into line with deflated dollar values.

The Convention also resolved to seek reasonable increases in pensions paid to veterans' widows and orphans.

In addition, it called for a complete end to deducting veterans benefits or military retirement payments from Social Security Disability payments.

#### Other Issues

In other newsworthy actions the delegates:

(a) *Opposed* any return to former enemies of any of the assets held by the U. S. under the War Claims Act, and *favored* the principles of the Smathers Bill to establish a Veterans Children Scholarship Fund with those assets.

(b) *Deplored* specific recent Supreme

Court decisions that endanger nat'l security and assist law violators; *commended* congressional and bar association alertness to such decisions and *urged* that Congress establish, by law, basic qualifications to be met by Federal judgeship appointees.

(c) *Supported* the recommendations of the Cordiner Committee to change the pay structure of the U. S. Armed Forces, to more adequately recognize valuable skills and knowledge.

(d) *Urged* that Nat'l Security Training be made compulsory, and eventually universal, and that the Nat'l Security Training Commission be revised and strengthened.

(c) *Opposed* Federal aid to education as a proposal that would increase Fed-

(Continued on next page)





## CONTINUED 39TH NATIONAL CONVENTION

eral power over the States and lead to Federal control of education.

(f) *Urged* Congress to permit competitive interest rates for GI home loans to save the GI Loan program.

(g) *Demanded* a more effective Civil Defense setup than the present one.

(h) *Determined* that the Legion would stress employment programs for older workers, and survey the medical needs of chronically ill older veterans.

(i) *Opposed* any new restrictions on eligibility for VA medical care.

(j) *Sought* to curb the spoils system in Postmaster appointments by *urging* that acting postmasterships be limited to six months whenever a certificate of eligibles for permanent appointment is available.

(k) *Restricted* American Legion legislative mandates to matters related to major American Legion programs.

### Foreign Relations

The Convention adopted a vigorous foreign relations program based upon a committee report given by Rogers Kelley (Tex.). The report supported, urged, condemned, or opposed the following matters:

#### (a) Supported

U. S. Military policy in Formosa.

Eisenhower military doctrine in the Middle East.

Improving relations with Latin American nations.

Basic principles of the United Nations.

People-to-People program.

Bricker amendment to limit treaty powers of the President and Senate.

#### (b) Urged

All possible pressure to get return of U. S. prisoners in Red China.

Renunciation of Korean truce terms, since communists have violated them with impunity.

Arming of South Korea with all modern weapons.

U. S. policies to halt communist gains in Middle East.

A broadened U. S. campaign to win the cold war.

#### (c) Opposed

Visits of communist leaders to U. S.

U. S. recognition of Red China.

U. S. aid to India.

Any change of status quo of Panama Canal.

Any U. S. activity in the United Nations that would reduce U.S. sovereignty.

U. S. aid to any communist or unfriendly nation.

U. S. aid on a non-repayment basis, except military, to any nation.

Any form of world government.

Any treaties or agreements with the Soviet Union lacking clear means of enforcement.

#### (d) Condemned

Soviet oppression of Hungary.

U. S. aid to nations trading with communist lands.

Military buildup in North Korea.

### Highlights

Between hearing and voting on various committee reports, the delegates were treated to numerous personalized interludes. Miss Judith Qualls, of Tennessee, 1957 President of Girls' Nation gave the delegates an engaging account of her reactions to the interest that the Legion and the Auxiliary give to youth.

Robert W. Sarnoff, president of the Nat'l Broadcasting Company, got a Legion citation for educational TV programming, and announced a new series of educational TV programs dealing with the workings of our government.

Joseph Altman, Mayor of Atlantic City, welcomed the delegates.

Auxiliary President Mrs. Carl M. Zeller gave Nat'l Cmdr. Dan Daniel a set of golf clubs.

Chester F. Naumowicz (Md.) Chef de Chemin de Fer, 40&8, reported a high degree of harmony between the Legion and the 40&8 during the past year.

Albert E. McCormick, President, 1957 Convention Corp.; and Harry N. Weeks, Jr., Dep't Cmdr., N. J., brought greetings from the New Jersey Legion.

Leon McCardle (Calif.), of The American Legion Finance Commission, represented Mayor Norris Poulson, of Los Angeles, in receiving a medallion for that city from Past Nat'l Cmdr. Lewis Gough. Los Angeles was the site of the 1956 Nat'l Convention.

The Coca Cola Company and the Mennen Company jointly sponsored the entertainment at the National Commander's Dinner. The distinguished guests were treated to a show which included the Chordettes, Les Paul and Mary Ford, Dunninger, Joe Rankin and his xylophone, the Dornan Brothers and the acrobatic team of the "8 Sons of Morocco." Morton Downey emceed the troupe and they also entertained at the Auxiliary's States Dinner.



Judith Qualls,  
Girls' State



Chet Naumowicz,  
40&8 head.

Past Nat'l Cmdr Donald R. Wilson (W. Va.) gave outgoing Nat'l Cmdr Dan Daniel his colors.

### Other Business

The Board of Directors of The American Legion Child Welfare Foundation approved the following grants in a meeting at Atlantic City:

(a) To the Boston Children's Medical Center for research in the endocrinology of children, \$5,000.

(b) To the Delinquency Control Institute of the University of Southern California, to partially underwrite the expenses of ten more juvenile correction officers to attend the institute, an additional \$2,500.

(c) To the Tulane University School of Social Work, to partially underwrite the expenses of ten persons now working in the correctional field, for additional training, \$1,500.

Of the adopted resolutions not referred to above, the gist of a few follows, and the others will be listed in a future issue.

The convention **urged**: (a) Extension of Selective Service to 1963, (b) Top Defense Dep't priority for defense against ballistic missiles, (c) U. S. memorial markers in U. S. cemeteries for the missing-in-action, (d) Civil Service to hire persons recovered from mental illness, (e) Studies of local residence laws to determine their effect on persons in need of welfare assistance.

It **opposed**: (a) A single chief of staff and supreme high commander for U. S. Armed Forces, (b) Removal of veterans bills from the class of privileged legislation in the House of Representatives, (c) Weakening of basic U. S. immigration law, (d) Tax exemption for the Fund for the Republic, (e) Relating veterans benefits to Social Security.



Delegates gone, the Nat'l Executive Committee meets briefly in big hall.





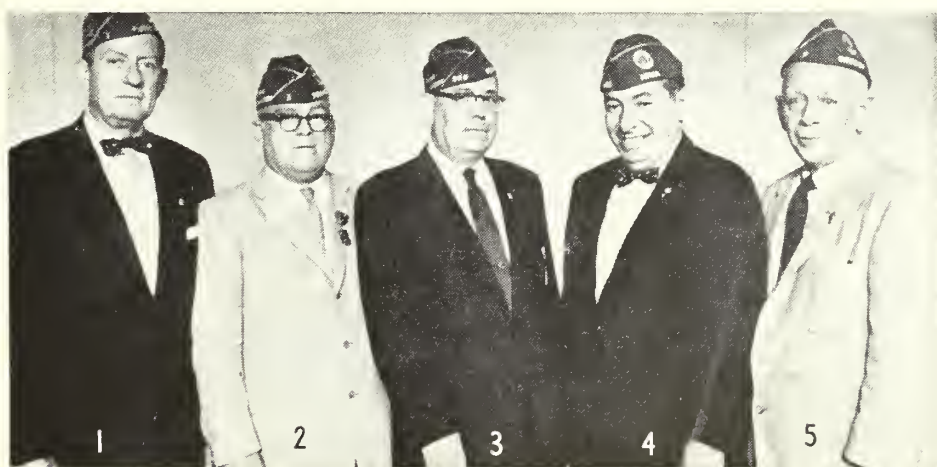
Past National Commander John Stelle, right, pins National Commander's Badge on John S. Gleason, Jr.

## NEW NATIONAL OFFICERS

They will head The American Legion, and the 40 & 8, in the coming year.



Rev. Feltham S. James, of Post 10 Charleston, S. C. was named National Chaplain for 1957-58.



The newly elected National Vice-Commanders pose for their first group picture.



1. Harry W. Miller, Post 149, Fayetteville, W. Va.
2. Ramon R. Guas, Post 1, San Juan, Puerto Rico.
3. Lee A. Lemos, Post 10, Riverside, Rhode Island.
4. Isadore Levine, Post 83, LaPorte, Indiana.
5. William Cottrell, Post 1, Honolulu, Hawaii.

← Left, William E. "Bill" Armstrong of Little Rock, Ark., is Chef de Chemin de Fer of the 40 & 8.





Judges check alignment of the Indians of Post 320, Skokie, Ill., who for the third consecutive year won first place in the Legion's Senior Drum and Bugle Corps Finals.



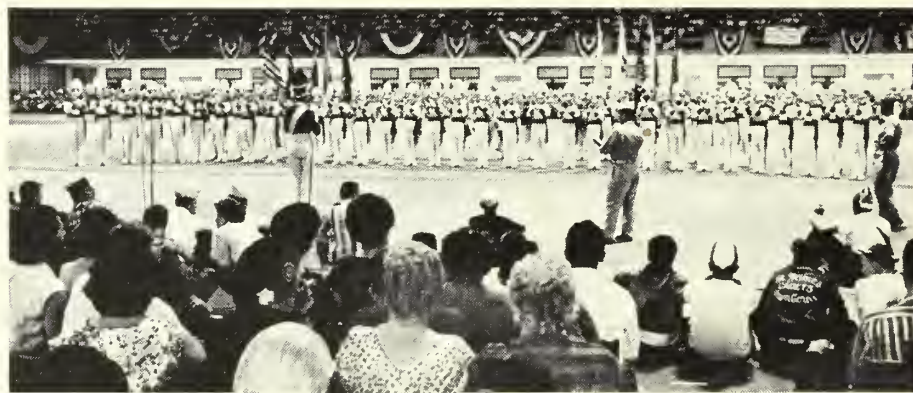
Nat'l Cmdr Daniel presents Seagram's Cup to Skokie drum major.



The Conn. Yankees of Post 42, Stratford, Conn., runners-up in this year's competition, step smartly into place behind their snappy drum major as they bid for the nat'l crown.

# Four Corps Only .99 of a Point Apart

Judges rated these four fine drum and bugle corps 90.63, 90.10, 89.70, 89.64.



Third in the nation were the Brigadiers of Post 1677, Syracuse, N. Y., shown here as they concentrate on a musical rendition under the careful eye of critical judges.



The crowd-pleasing Caballeros of Post 199, Hawthorne, N. J., won fourth-place honors with a score of 89.64. Top-ranked Skokie scored 90.63 in this year's stiff competition.





Charles E. Levy receives award for the Walt Disney organization from Nat'l President Mrs. Leta Zeller.

## AUXILIARY IN ACTION

Some of the people who made news  
at the 37th National Convention  
of the American Legion Auxiliary.



The Auxiliary's new Nat'l President: Mrs. J. Pat Kelly, Atlanta, Ga.



Nat'l President Mrs. Zeller and Doña Felisa Rincon de Gautier, Mayoress of San Juan, P.R.



Other Nat'l Auxiliary officers, l. to r.: Nat'l Chaplain Mrs. Albert C. Zondler, Kansas City, Mo.; Nat'l Historian Mrs. H. Milton Davidson, Clovis, N. Mex.; Western Div. Vice Pres. Mrs. Joseph McMurrin, Logan, Utah; Northwestern

Div. Vice Pres. Mrs. James F. Hayes, Denver, Colo.; Southern Div. Vice Pres. Mrs. E. B. Benton, Tulsa, Okla.; Central Div. Vice Pres. Mrs. Robert M. Hoey, New Haven, Ind.; Eastern Div. Vice Pres. Mrs. Vernon H. Randall, Baltimore, Md.





CONTINUED 39TH NATIONAL CONVENTION

# INSIDE ATLANTIC CITY



At the Army Recruiting booth in Convention Hall, George E. Latch was sworn into service by Nat'l Chaplain Father Gordon.



Convention-goers got closeup of the miniature locomotive of Pompton Lakes, N. J., 40 & 8 as it puffed along Atlantic City's famous Boardwalk.



Luncheon and fashion show held at Dennis Hotel gave women Legionnaires chance to see latest styles.



One-month-old Oliver Allen Warren, Jr., was youngest person in attendance. His father is an Ass't Nat'l Sgt. at Arms.



Philip Verlaney, Post 19, Akron, Ohio, sported his 1918 uniform as he and "Skipper" Kruger, of Atlantic City, watched parade.



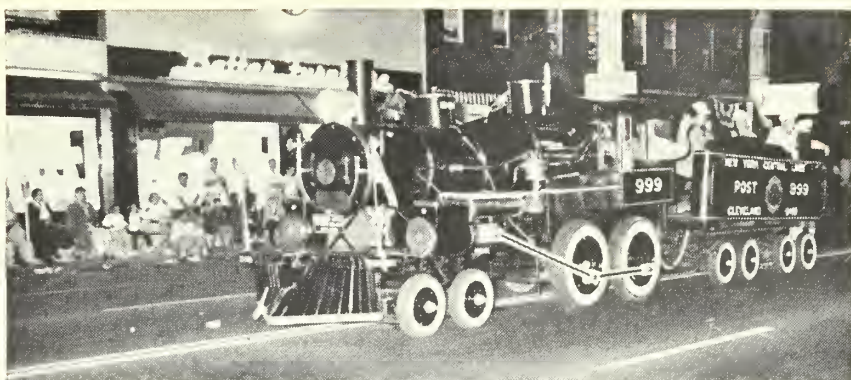
Society of American Legion Founders, made up of Legionnaires who attended Paris and St. Louis Caucuses, chose William H. McIntyre (N. Y.) as president.



National Organization of World War Nurses held its 39th reunion breakfast in the President Hotel, Mon., Sept. 16.



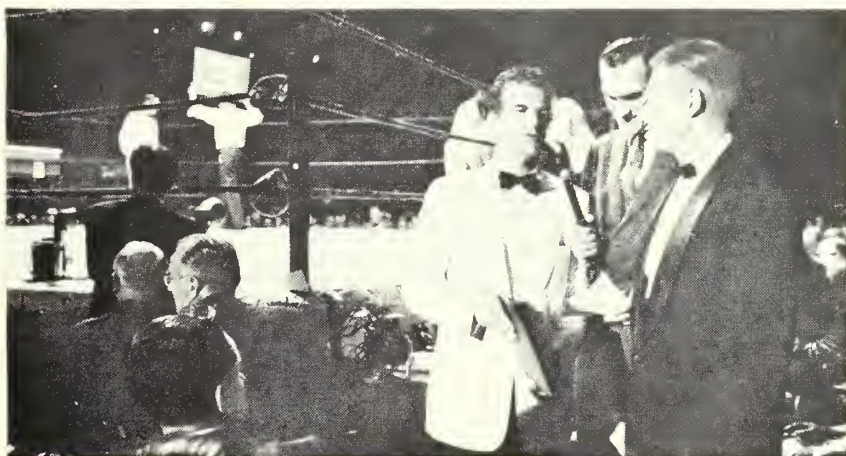
Bustling crowds, parades, reunions, sports events, and social affairs — all contributed to the Convention atmosphere.



Whistles blew, horns tooted, and smoke flew as the Forty and Eight, the Legion's fun and honor group, paraded along Atlantic Ave. on the evening of Sept. 17.



Night along the Boardwalk saw no let-up in the throngs during Convention.



Cndr Daniel presents citation to William Mennen, Jr. (right), of the Mennen Co., for that company's services in presenting sports events to the public.



Legionnaire customers kept clerks busy at two Nat'l Emblem Sales Div. stores.



Families and friends cheer their favorite Firing Squad in the Nat'l Contest.



Many Legionnaires found diversion in this Boardwalk attraction — miniature golf.





Constant, heavy traffic clogged aisles near the display booths of companies which advertise in *The American Legion Magazine*.



## WHAT THEY SAID AT THE CONVENTION



**Mr. & Mrs. J. Calvin Neill**  
Post 27, Harrisburg, Pa.: "As a Legion family for 11 years we feel inspired by being able to attend this Convention. We in turn inspire our two adopted sons to live by the Legion Preamble, which should be taught in every school in the country. If our people put into practice the true meaning of our Preamble, no power on earth can prevail over us."



**Chief Eagle Eye Keeyes**  
Post 374, Des Moines, Iowa: The chief tells his buddies, life member Merlin E. Williams (l.) and Chaplain Father Joseph Devlin (r.), "This is my 28th Nat'l Convention, and it's a chance to see some of my buddies' grandchildren whom I taught Indian lore in 105 schools in the past 18 years. I got the same thrill at this Convention as I got out of racing Jim Thorpe in the Olympics. I served in WW1 and enlisted in WW2 at the age of 54, but after a while the Army caught up with me."



**Mr. & Mrs. William W. Seiffert**  
Post 1246, Oceanside, N. Y.: "I have taken a couple of thousand feet of color film of the entire parade to show at our Post meeting. Our two youngsters are members of the Sons of the Legion, and this film is part of their instruction to carry on the Legion ideals when we are no longer here."



**Mr. & Mrs. James E. Doyle**  
Post 57, Elgin, Ill.: "This is our first National Convention. We drove 20 straight hours from Elgin, Ill., to get here, and it's worth every minute of the effort. I am following in my father's footsteps. He was our Post Commander and now I have the honor of being the first Korea vet to become Commander of my Post. During the evening I'm trying my hand at fishing."



**Mr. & Mrs. Robert Cooper**  
Post 245, Lake Hopatcong, N. J.: "Our greatest thrill at the Convention was the Drum and Bugle Corps Finals. Hollywood or Broadway at its best couldn't equal this spectacular."

## Cincinnati Post 50 Wins Legion Baseball Title For Fourth Time

Robert E. Bentley Post 50, Cincinnati, Ohio, won its fourth American Legion Junior Baseball Championship on September 8th at Cobb Field, Billings, Montana, in a six-game series which drew 23,000 spectators.

Coached by Joe Hawk, Bentley Post teams had previously won the American Legion Junior Baseball title in 1944, 1947 and again in 1952. In 1955 another Cincinnati team representing Postal Employees Post 216, had been national champions.

The series opened with Williamette Heights Post 102 of Portland, Ore., defeating Community Post 115, Greer, South Carolina, by a score of 4 to 2. Bentley Post 50 took the second game from Gaslighters Post 44, Washington, D. C., by a score of 9 to 7.

In the third game Greer Post came back to win from the District of Columbia team, 5 to 4, and eliminated them from the series. The Bentley Post team took its second straight game in the series with an 8 to 6 victory over Portland in the fourth game. Portland won the fifth game from the Greer team by a 10 to 6 score.

The sixth and final game of the series between Portland and Cincinnati was marked by a triple play run off by short-stop Gerald Drew and Third Baseman Fred Fox of Bentley Post. Tom Tiettmeyer, the winning pitcher, was the third Cincinnati pitcher to hurl a complete game. Cincinnati won, 10 to 6.

Fred Fox of Cincinnati was selected as the 1957 American Legion Junior Baseball Player of the Year. He also won the Hillerich & Bradsby Louisville Slugger Batting Championship with a .412 average for the series. On October 2, Fox threw out the first ball of the 1957 World Series at the Yankee Stadium in New York.

Carl Haag of Portland, Ore., won the National Americanism Commission Sportsmanship Award which was presented to him by James Daniel, Chairman of the National American Legion Americanism Commission.

The Howard P. Savage Trophy, emblematic of the American Legion Junior Baseball Championship, was awarded to Post 50 as was the Ford Motor Company championship plaque.

Bob Feller threw out the first ball of the series to Montana Governor J. Hugo Aronson. The series, sponsored by Yellowstone Post 4, Billings, was broadcast over station KOOK and a statewide radio network. The opening game was televised by Station KOOK-TV.

Colorado Springs, Colo., has been selected as the site of the 1958 finals.



## BRIEFLY

# ABOUT BOOKS

(Continued from page 8)

**Equal Justice Under Law**, by Carroll C. Moreland. OCEANA PUBLICATIONS, \$2.75. An easily understandable book about the judicial system of the United States.

**The A-B-C of Electrons, Atoms, and Molecules**, by Frank X. Graser. GREENWICH, \$3.00. A workable theory of matter and the universe presented in mathematical terms.

**Getting the Most Out of Your .22**, by John G. MacKenty. PRENTICE-HALL, \$4.95. All about rifles and handguns using this popular cartridge.

**July, 1863**, by Irving Werstein. JULIAN MESSENER, INC., \$3.95. The story of New York City's draft riot when mobs showed their resentment of a law which permitted people with money to avoid military service.

**Retirement from the Armed Forces**. MILITARY SERVICE PUBLISHING CO., \$4.95. How to ease the transition from military to civilian life.

**God's World and You**, by O. A. Battista. BRUCE PUBLISHING CO., \$3.95. A discussion of the universe and its creatures by a writer who recognizes God's plan in all this.

**Drive**, by Col. Charles R. Codman. LITTLE, BROWN & CO., \$5.00. An intimate story of General Patton, as told by his aide-de-camp.

**Outlawing the Communist Party, A Case History**. THE BOOKMAILER, \$5.00. Concerning a decision of the German Supreme Court, described as a juridical landmark.

**The Sovereign States**, by James Jackson Kilpatrick. HENRY REGNERY, \$5.00. A study of our traditional form of government as opposed to uncontrolled Federal authority.

**The Healing Power of Faith**, by Will Oursler. HAWTHORN, \$4.95. Accounts of miraculous healings at Catholic shrines, at Episcopalian altars, in Christian Science churches, and at Jewish science centers.

If your bookdealer does not have the book you want, The American Legion Magazine will forward your order to the publisher.

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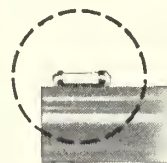
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# ROD AND GUN CLUB



(Continued from page 8)

ten feet tall when you attach it to a tree and stand on it. It's also good for lugging game out of the big timber, handy to haul



your gear from camp to car, and so light that you hardly know you're carrying it. We think it's a great item.

**ROGER DRAYNA**, 828-7th Ave., Antigo, Wis., sends along camping comments. He says, "A small flap of canvas nailed above the padlock on your hunting or fishing shack will prevent freezing water from entering the lock. This can save you the inconvenience of finding the lock frozen and having to thaw it out. When camping in rocky country where it is difficult to dig a garbage disposal hole, find the well rotted stump of a fair sized tree; when the stump is removed you'll find you have a suitable disposal pit."

**THE SPORTSMAN CAN** get many types of insurance coverage for his equipment, boat, and dogs from his local agent. For example: guns, fishing tackle, cameras, outboard motors, hunting dogs registered with the A.K.C. can all be insured. Many companies offer fine, educational movies on such subjects as hunting and boating safety, free. See your local insurance agent.

**KEY DEER ARE** about to be protected according to an implementing act signed by the President for acquiring land in the Florida Keys as a refuge for these small deer. Key deer occur in no other place in the world. No smaller deer are found in the North American continent. Adult does measure 22 to 26 inches in height at the front shoulder and are not more than 44 inches in length. They weigh from 40 to 80 pounds. Bucks are slightly larger.

**LISTEN TO** Jack Strickland III, 9915 Dicken's Ave., Bethesda 14, Md. "Boaters, fishermen and hunters, a whistle and a candy bar will prove helpful if lost. The whistle can be used to hail help and the candy bar is still the fastest energy food known. If you had one item to use as a survival instrument what would you use? A knife, a hatchet? Me, I'd take a rope. You will find it a useful item—it can be used to start a fire; you could even fashion a spring trap to catch meat for the pot. I'm never without two yards of strong cord on a camping or hunting trip."

**AN INTERESTING PHASE** of prone shooting is emphasized at Woodlawn Post #175 Junior Rifle Club, Chicago, Ill., where youngsters are convinced of the need of the sling by positioning them with and without it. Motion pictures are utilized wherever possible and all club teaching as well as activities are under the watchful eyes of Legionnaires. Originally chartered in 1947, this club is proud to have trained 200 youngsters so far. For more details write Edward J. Bertelsbeck, Woodlawn Post #175, 7465 Coles Ave., Chicago 49, Ill.

**THEY'VE GOT BUFFALO** meat up for grabs again. You can buy the whole chunk of animal (or if you ain't the hungry kind, you can buy them alive for propagation or exhibition, and you'll be given preference) or you can purchase steaks, roasts or chops, quartered or halved beasts. Prices run from \$140 for a whole beast. For further information, write Wichita Mountain Wildlife Refuge, Cache, Okla.

**CONSERVATION COMMISSION** biologists of Missouri stated that last year was the best rabbit hunting year in that State since 1947 when detailed records of harvests began. An estimated 137,000 hunters killed 6,044,000 cottontails in 1956, an increase of 43 percent over 1955. What makes this good news for rabbit hunters is the fact that nearly every State is making the same sort of statement. Rabbit hunting is on the upswing all over. As a matter of fact, hunting in general is better than ever, with even the grouse coming back again in full cycle swing.



**THAT "POWER WITHOUT POWDER"** favorite of junior and even veteran handgun fanciers, the CO<sub>2</sub> gas-powered pistol, has taken on a new aura of luxury. Plated in polished chrome, the new Crosman Medalist .22 caliber pistol nests in a fitted jewel-box of burgundy-and-white velveteen in a hand-polished case of mahogany-finish hardwood. A single Giant Crosman CO<sub>2</sub> Gas Powerlet provides uniform power for approximately 50 bull's-eye shots. Protected by a lifetime guarantee, the Crosman Medalist permits safer, accurate shooting indoors, outdoors, all year around, is available from sporting goods dealers at \$24.95. For further information, write Crosman Arms Company, Inc., Fairport, N. Y.

**LET US REMIND** you that it is unlawful for any person over 16 years of age to take migratory waterfowl without having on his person an unexpired Migratory Bird Hunting Stamp validated by writing his signature in ink across the face of it. These stamps may be bought at post offices and at other points convenient to waterfowl centers. This is a Federal Migratory Bird Regulation. Many duck hunters last year pleaded that they "forgot" to buy the stamp. That stamp, or the money from it, helps maintain the wildfowl areas, and keep the birds on the upswing. In short, it betters your duck shooting.

**OFFTRAIL BITS OF INFO:** A 300-pound hammerhead shark that we caught in Florida last winter had a liver weighing 42 pounds. As long as you readers are at it again on the speed of birds, here's a quick wrapup: The champion is probably the swift. It reaches speeds of 200 miles an hour. Most birds fly under the 60-mile limit. Duck speeds range from 40 to 70, geese up to 60 and the loon around 50. Mourning doves have been clocked at 55. Starlings 45, pigeons 35 and cardinals, meadowlarks, woodpeckers and flickers about 25. The English sparrow is a 20-mile-an-hour bird.



**KENNETH BONO**, Braidwood, Ill., offers: "To prevent ice from forming on your decoys, pour two pounds of melted paraffin wax into a pail of gasoline and dip the decoys. The finish will be a dull sheen and the water will run off just like—right—just like off a duck's back."

**A NEW PHEASANT** call has been brought out by Philip S. Olt Co., of Pekin, Ill. Known as the Model O-32 regular pheasant call, it sells for \$2.75. Its call is true in tone and retains its pitch regardless of the weather and moisture.

**A SHOTSHELL RELOADING** tool which features a built-in powder and shot measure with adjustable cylinder cavities is now being marketed by Herter's, Inc., of Waseca, Minn. Eliminating the need for additional cylinders for each charge, this adjustable cavity cylinder will drop accurate powder and shot charges ranging from minimum to maximum.

Dubbed the Model 72, the new tool has an electrical heating element which reforms paper cases and which is used, in the final step of reloading, to seal the crimp with a waterproofing coat of wax. A third feature is a calibrated pressure gauge located directly under the plunger. This gives a quick-sight reading for proper wad pressures. All units are installed for proper loading sequence. Soon to be marketed in 16 and 20-gauge units. The 12 gauge job is now retailing for just under \$60. Full information and a free catalog are yours for the asking. Write: Herter's, Inc., Waseca, Minn.



**PERHAPS YOU DON'T KNOW** it and we hope you don't practice it, but in the majority of our States the abandoning of any live dog or cat or other domestic animal alongside a public highway or street is a violation of the State law, and can be punished by a fine of \$100 or 30 days in jail. Some States are also now making it a crime to have wild animals in your possession. They have found that persons are picking up fawns, rabbits, raccoons and other young wildlife, taking them home and, in most cases, eventually killing the animal. If the animals were left in the forests, they would survive, the States say.

**A LUSTY 112-PAGE** catalog for shooters is off the press at the Williams Gun Sight Co., 7300 Lapeer Road, Davison, Michigan. It sells for 25¢, and illustrates and gives complete data on guns, scopes, sights, mounts, reloading equipment, powders, bullets, accessories and hundreds of other items of interest to shooters.

**THE LYMAN GUN** Sight Corp., manufacturer of gunsights, reloading equipment, and shotgun compensators, announces the introduction of a new line of All-American Tru-Lock scope mounts adaptable to most popular types of rifles. Retailing at \$9.75, these new mounts will be available either with a one-piece base or with two-piece bases. Compact and sturdy, they fit low to the receiver and do not interfere with the line of sight of metallic sights.

Among the rifles these mounts will fit are the Marlin 336 and 455; Remington 721, 722, 740 and 760; Winchester 70 and 88; Savage 99, F. N. Mauser; Husqvarna; Mauser 98; and J. C. Higgins 50 and 51.

**WORDS FROM** F. A. Kissinger, 53 Grandview Ave., Struthers, Ohio: "Having trouble bore-sighting your deer rifle? Just paste a piece of black paper over the muzzle, then pierce a small hole in the center to sight through. The black (carbon paper will do) keeps out the light."

**THREE FISHING ITEMS** to stick in your tackle box: Richard Bennett, 123 Church St., Ashland, Ore., believes that an ordinary pocket comb with all the teeth except the two end ones out is tops for untwisting backlashes in casting reels. H. J. Lux, West Point, Nebr., keeps one of his wife's discarded compacts in his tackle box. "It's fine for keeping made-up leaders and flies," he says, "and I also have a mirror handy for shaving." John Nelson, Sibley, Iowa, observes, "A useful instrument to have in your tackle box is a crochet needle. Helps no end in untangling troublesome backlashes." Now you have two tools to use in unraveling those annoying bird's-nests.

—Jack Denton Scott

If you have a helpful idea that pertains to hunting or fishing, send it along. If we can use it, we'll reward you with a hunting or fishing accessory. Address: Outdoor Editor, *The American Legion Magazine*, 720 Fifth Avenue, New York 19, New York.

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Be a Schlitzer. Be refreshed



## "HELLO, JOHNNY REB"

(Continued from page 25)

aides brought gifts of cigars and wine to the besieged Union garrison just a few hours before the fatal bombardment that lit the fuse of war—to Appomattox in 1865—when Joshua Chamberlain, Union general in charge of receiving the formal surrender of the Confederate troops, ordered his Yankee brigades to a silent "Carry Arms" salute as the once-invincible Army of Northern Virginia marched up to stack arms for the last time. At the command of Confederate General John B. Gordon the Union troops received an answering salute from the men in gray.

This same John B. Gordon, a Georgian and one of the Confederacy's ablest generals wrote: "Trading and 'swapping' between the pickets and between the lines became so prevalent before the war closed as to cause no comment and attract no special attention. I should, perhaps, not exaggerate the number or importance of these evidences if I said that there were thousands of them which are perhaps the brightest illustration and truest indices of the American soldier's character."

This bartering — generally Yankee coffee, sugar, and newspapers swapped for Reb tobacco, and the Confederate versions of the news — was the prime purpose for negotiating with the enemy. Such trading was usually a hand-to-hand affair, but if the opposing lines were beyond easy arm's reach the Yanks and the Rebs rose brilliantly to the occasion.

When the Rapidan and Rappahannock Rivers separated the picket posts of the Union Army of the Potomac and the Confederate Army of Northern Virginia during the winters of 1862-63 and 1863-64, fleets of toy-sized sailboats navigated from bank to bank with loads

of trade goods. During the 1864-65 siege of Petersburg when the same two armies faced each other across a narrow span of No Man's Land, a "dog of strictly impartial sentiments" was trained to come to a whistle from either the Yank or the Reb lines, and did a brisk business as a swap-toter. And on another Petersburg sector wishful traders not blessed with the services of such an accommodating hound tied their trade goods to shell fragments and tossed them into the opposite entrenchment.

For reasons of security the high command on both sides took a dim view of fraternization, and issued strict but apparently unenforceable orders against it. In the *Official Records of the Union and Confederate Armies* a Union general took note of a scandalous incident on his front in his report of October 21, 1864. Grumped the general: "I have further to report that yesterday, as I am informed, a man from the enemy's line has been allowed to come in one of our pits near the Chimneys, and to remain there during one hour or more, probably collecting as much information as he could, either by personal observation or by a long talk with our men. I will immediately proceed to a strict investigation on the subject, and will prefer charges against the parties guilty of such a criminal dereliction of duty."

But in spite of the official stand of disenchantment toward amiable dealings with the foe, the friendly actions of the top brass sometimes yelled louder than the stern words of their written orders. At Gettysburg, just after the repulse of Pickett's charge had ended the three-day battle with victory for the Union forces, General Lee, to the Confederate rear, was trying to rally the shattered

morale of the returning survivors of the charge. A Union prisoner of war, wounded and lying on the ground, stoutly yelled, "Hurrah for the Union!" as Lee passed by. The incomparable general heard the bold cheer, stopped his horse, dismounted and walked to the prisoner, who thought he had just spoken his last words. Lee gazed compassionately at the Yank, then held out his hand, "My son," said General Lee, "I hope you will soon be well." And the Yank, who survived his wounds and told the tale, laid his head on the ground and sobbed at the wonder of it.

And in the summer of 1864, when General Lee was busily directing a counterattack after a repulsed Union charge, a brash Yank prisoner upped to the general and complained bitterly that a rascally Rebel private had commandeered his cherished hat. General Lee forthwith interrupted his tactical chores and calmly saw to it that the bereft Yank got his chapeau back, as though recovery of the prisoner's filched possessions took precedence over all battle activities.

On the Union side, General Grant outraged the unadulterated enmity school when, during the siege of Petersburg, he heard that his fellow West Pointer and friend of ante bellum days, Confederate General George Pickett, had fathered a baby boy. In honor of the new Rebel arrival General Grant first ordered bonfires lit along the Union lines, then sent this note to the Confederate entrenchments: "To General Pickett: We are sending congratulations to you, to the young mother, and the new recruit. (Signed) Grant, Ingalls, Suckley."

And a few days later, still not purged of their good wishes for the leader of the immortal Confederate charge at Gettysburg, the Union high command sent a baby's silver service through the lines, engraved, "To George E. Pickett, Jr., from his father's friends, U. S. Grant, Rufus Ingalls, George Suckley."

And a week before Appomattox, in the Pickett's Richmond home, this same baby was dandled by another old friend of his father's — a tall visitor who had helped George Pickett get his West Point appointment and who introduced himself to Mrs. Pickett with a quiet-voiced, "I am Abraham Lincoln."

A left-handed type of fraternization was a Blue-Gray penchant for settling differences of opinion with toe-to-toe pummeling, a highly unlikely method for musketed men with unalloyed hatred for each other. At Gettysburg two Irishmen — a prisoner of war Yank, and a Louisiana Reb — got their dander up and belted the bejabbers out of one another in the midst of the roar of battle. At Cold Harbor an old-fashioned political



"You know what I think? I think he doesn't care if he looks nice or not."

AMERICAN LEGION MAGAZINE



brawl was set off when a Yank frater-nizer announced his intention of voting for Abe Lincoln in the Union election of 1864 and a Reb expressed his loud and profane disapproval of the choice. A mighty fist fight ensued, and officers had to come out and break it up before somebody got hurt.

A classic Blue-Gray bout occurred during the bloody battle of the Wilderness in May 1864. In a field between the Yank and Reb skirmish lines on the front held by the famed Confederate Second Brigade was a deep gully, washed out by rains. The gully had provided cover for the Yanks until a Rebel advance made prisoners of war of all the gully-ensconced Union soldiers except one. He hid, and was overlooked when the Rebs sent the prisoners to the Con-federate rear.

As the Confederates withdrew from the gained ground, Yank musketry rattled at them from the edge of the woods beyond, and one Rebel soldier jumped into the gully when Minié balls flew too thickly for his peace of mind. The lone Yank and the lone Reb finally stumbled onto each other in the gully and disagreed mightily on who was who's prisoner. They decided, for rea-sons known only to themselves, that the problem's solution called for a fist fight.

The two battlers crawled from the

gully, marched to a road midway be-tween the opposing firing lines, took off their jackets, and had at it. The musket-ry stopped along both lines as the Yanks and Rebs rushed forward to get a better view of the bout and to cheer for their man. The Reb finally emerged victorious; the whipped Yank formally surrendered. Then both scuttled back to the gully to wait until nightfall, when the triumphant Reb escorted his hard-earned prisoner to the Confederate rear.

A gentler form of fraternization was the rash of joint, Blue-Gray band and singing concerts that speckled the war, especially along the Rapidan and Rap-pahannock Rivers. In one instance a Yank band obligingly met a hollered Rebel request to, "Now give us some of ours!" with snappy renditions of *Dixie*, *The Bonnie Blue Flag*, and *Maryland! My Maryland!* And on the western front, on the night before the Battle of Mur-freesboro, Yank and Confederate bands held an impromptu musical contest, with each playing a tune or so, then yielding the Tennessee air to the other. Finally both bands struck up a familiar tune in unison, and from thousands of Yank and Reb throats choked the wistful re-frain of *Home, Sweet Home*.

Of the war era's popular songs several were rendered with equal lustiness around both Union and Confederate

campfires. And with even their most cherished marching songs suffering from the national schizophrenia — the tune of *Dixie* was composed by an Ohioan, and the tune of *The Battle Hymn of the Re-public* was credited to a South Carolina hymnist — the Yanks and the Rebs were hard-put to warble a ditty that could not be chorused in words or music or both by "the boys over yonder."

On a grimmer note, after the Yankee repulse at Spottsylvania, which cost 3,000 in Union dead and 1,000 in Con-federate, a Gray band softly played *Nearer, My God, To Thee*, and a Blue band countered with the Dead March from *Saul*.

High among the more utilitarian mo-tives for palavering with the enemy was the arrangement of informal truces, whereby serious sharpshooting was mu-tually banned as unnecessary, unehival-rous, and downright dangerous. Most of these restricted firing pacts were nego-tiated by opposing Yank and Reb pickets who were stationed in outpost positions to keep an eye out for enemy move-ments. The most flagrant incidents, how-ever, occurred along the trenches before Petersburg, where the armies of Grant and Lee dug in within rock-chunking distance of each other and manned 35 miles of entrenchments in a nine-month siege.

Parents-Civic Leaders:

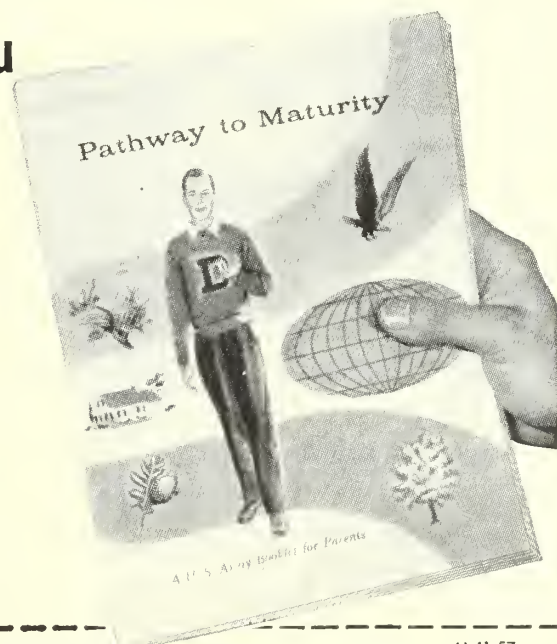
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Commenting on an informal truce along his sector of the Petersburg lines, a Yank wrote, "[We] decided that we would respect each other, as the lines at this point were very close and to keep up constant firing would make it very uncomfortable for one or the other."

During several months of the Petersburg siege the men in the trenches were ordered by their officers to fire a specific number of shots each day. And in some sectors these duty rounds of ammunition were by prearrangement purposely aimed high. And if the Minié balls happened to whiz dangerously close to an enemy noggin, the offending side was indignantly notified to be more dadblamed careful where it was aiming.

On one occasion an eager-beaver Confederate conscript reported to a section of the Petersburg line where a particularly affable informal truce was in effect. He raised Yank hackles by blasting away, in his wet-eared ignorance, at the first bluecoat he spied. Outraged, the Union men prepared to pepper the Rebel lines. But the Confederate veterans hollered, "Don't shoot! You'll see how we fix him!" And while the Yanks and Rebs lolled around in No Man's Land in their usual amiable pursuits, the sadder and wiser recruit was compelled to trudge the lines with a heavy fence rail across his shoulders.

When orders were given for an attack, the opposite trench could usually count on a "Down, Yank!" or "Down, Reb!" warning before earnest firing began. A notable incident of this chivalrous custom occurred during the Confederate Army's last, desperate, and predoomed (faulty reconnaissance plus a stubborn Yankee defense) attempt to lift the siege of Petersburg with a surprise attack on the Fort Steadman sector of the Union lines. In the predawn darkness of March 25, 1865, Confederate General John B. Gordon waited tensely for the right moment to launch the attack, and at his side stood a Rebel private who was to fire the signal for the charge. Confederates removing obstructions between the Yank and Reb picket lines made a slight noise, and an alert Yank sentry hollered, "What are you doing over there, Johnny? What is that noise? Answer quick, or I'll shoot!"

The nimble-witted Confederate signalman at General Gordon's side remembered that a few ears of last year's corn hung on stalks between the lines, and yelled back, "Never mind, Yank. Lie down and go to sleep. We are just gathering a little corn. You know rations are mighty short over here."

"All right, Johnny," answered the Yank. "Go ahead and get your corn. I'll not shoot at you while you are draw-

ing your rations." He kept his word.

Soon General Gordon ordered the Reb private to fire the attack signal. The private raised his rifle, but didn't pull the trigger. Gordon repeated the order, but still the private hesitated. Finally the Reb shouted, "Hello, Yank! Wake up; we are going to shell the woods. Look out, we are coming!"

Then, with his conscience cleared of a duty higher than the mere command of a superior officer, the private fired the signal, and charged.

When the thin, decimated Gray lines at Petersburg finally snapped in April 1865 and forced the Confederate retreat that ended 70 miles west at a place called Appomattox Court House, General Grant's surrender negotiations with General Lee were tactful and considerate to the point of near-reverential awe. But the Yanks in the ranks needed no nudgings from the brass. In one area, Union soldiers sent over their own daily rations to the famished Rebs on their front. And these Yanks themselves were hungry men, for the swift pursuit of the Confederates from Petersburg had often out-distanced the commissary wagons.

One bluecoat, pondering his strange lack of elation over the surrender, wrote: "I remember how we sat there and pitied and sympathized with these courageous Southern men who had fought for four long and dreary years all so stubbornly, so bravely and so well, and now, whipped, beaten, completely used up . . . it was pitiful, sad, hard, and seemed to us altogether too bad."

There was a deep-rooted bond between the Yanks and the Rebs who went home from Appomattox. It was a strange blend of antagonism and understanding, forged by men who had come to know and respect each other to a degree never reached by their generals and political leaders. They had called the enemy a coward; yet they cheered his bravery. They had cut the enemy's charging line to pieces; yet they tended his wounded on battlefields still deadly with flying shot. And through it all they had met at picket posts and hunkered down together to swap goods and gripes.

They exchanged opinions on rations ("Our grub is enough to make a mule desert, and a hog wish he had never been born."), on pay (Monthly — Yanks, \$13; Rebs, \$11), on unpopular officers ("Our major don't know enough to learn a dog to bark."), on liece ("Every man in the army has a brigade of the strong-jawed erriters."), and on home ("Soldiering does well for a few months, but it don't wear like farming.").

And the Yanks and the Rebs swapped views on peace, too. "If it was left to the men in the ranks of both armies to settle the war," wrote a Yank after a mid-war gabfest with some Rebs, "not another shot would have been fired." THE END

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# YOUR PERSONAL AFFAIRS

(Continued from page 8)

with its front-end torsion bars, and this year air suspension will get into the act, too. It will be offered as optional equipment by several makers, priced from \$150 to \$200. (Cadillac, incidentally, already has it.)

Air suspension basically consists of four cushions pumped up by a special motor. The body floats on them, giving (1) a smoother ride, and (2) an ever-constant car height. In other words, no matter how many people you crowd in or how you distribute their weight, the car remains level.

As for prices, they're up again, of course, by about \$100 in the popular-priced lines. But the car makers nevertheless are hopeful of a good 1958.

If you bring home one of those intriguing foreign cars from a trip abroad (or buy one from a fellow who's been there) be sure it meets the safety requirements in your State.

Some foreign cars—especially the models not primarily intended for export—don't have safety glass or enough candlepower in the headlights.

Whenever you dream about striking it rich in uranium, you can have a ball browsing around in **Facts Concerning Uranium Exploration and Production** (U. S. Government Printing Office, Washington 25, D. C.: 70¢). It has everything in its 130 pages to send you on your way—in your imagination, if nothing else. For example:

- Amateurs actually can prospect seriously—and sometimes very successfully—with a \$25 Geiger counter and a few dollars worth of maps.
- You can explore most U. S. property free (except parks, Indian reservations, and military installations).
- Poke around first near prior discoveries, spots whose conditions resemble those having known deposits, and in metal-bearing areas.
- Your best odds probably would be in Colorado, Wyoming, Montana, Idaho, Washington, New Mexico, Nevada, South Dakota, Utah, Arizona, and California.

Just about this time of year, many a high school student gets the urge to tear up his books and quit.

If he's yours, don't let him do it. He's almost sure to regret it later on.

Jobs for people lacking a full high school education are declining rapidly—and will continue to do so. Quitters run the risk of becoming a burden to themselves and society.

By way of concrete argument: The fellow who drops out of high school can expect to earn about \$30,000 less in his lifetime than the one who sticks it out.

Current items worth watching:

1) **COST OF LIVING:** After rising without interruption for almost a year and a half, the cost of living at last is starting to level out. Here are some of the braking factors: America's increased industrial capacity; relative stability on the labor front; slightly lower food prices (notably meat).

2) **TUBERCULOSIS:** Little publicized in the U. S., vaccines against this disease now are available (they have been used in other parts of the world with apparent success—notably one called BCG). Meantime Parke-Davis thinks it has a version superior to BCG in that it retains its potency longer. You'll be hearing more about vaccination—for although TB no longer is the killer it once was, the number of new cases remains high (as has been emphasized recently by the illness of famed baseball star Paul Waner).

3) **FATS VS. ARTERIES:** Do fats—principally animal fats—tend to increase cholesterol in the blood, thereby promoting hardening of the arteries and inviting heart trouble? A common answer has been "yes." But now medical authorities aren't quite so confident that the sequence is that certain, nor even that cholesterol is the real villain.

4) **COMMUNISM:** If you or your Legion Post want additional ammunition against Communism, the Government now has a versatile arsenal of 32 books and pamphlets ranging in price from 5¢ to \$1.50. You can get the list from your library (or Supt. of Documents, Washington 25, D. C.).

—By Edgar A. Grunwald



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## AMERICA'S AILING RAILROADS

(Continued from page 23)

trains when they can't go places any other way?"

It would be untrue to say that this attitude is held by all rail executives. Western railroads have always liked people better than those of the East, and they do more to win their good will. As one example of this, west of Chicago it is accepted practice to equip overnight coaches with leg-rest reclining seats, which is far from being universal practice in the East. Several Western roads are currently trying to beat passenger deficits by giving passengers more for their money.

But many big Eastern lines are trying to discourage most types of passenger service. They would like to get more people to make 300- or 400-mile trips (runs on which the railroads can make profits) by rail instead of driving, but they want to reduce the number of luxury trains running between more distant points because they lose money. In line with this policy, they are threatening to curtail diner and sleeping car service and are trying to make the price of long-distance rail travel prohibitive for the average person.

One group of roads, led by the Pennsylvania and New York Central, recently asked for a 45-percent boost in first-class fares in an obvious attempt to force more of their customers into the arms of the buses and airlines. When granted only a 15-percent rise, they were bitterly disappointed, and a few weeks later were back clamoring for an additional 34-percent hike in rates.

Yes, you may say, but if they don't want passengers why are they building all those new glamor trains?

Some of these trains, including the Burlington's glass-topped Zephyrs and

the Santa Fe's two-story El Capitan, offer attractive new features for passengers, but, as General Lasher indicated, the major aim of new train construction seems to be to cut costs rather than to give the public a better break. And the truth is very few of the new trains are being built. As this is written, no big orders for them have been placed with manufacturers although the average passenger car is close to 30 years old.

Ironically, the largest number of new passenger cars being built at the moment are coaches of a sardine-can type for use on commuter lines; instead of making travel more pleasant, they make it considerably less so. By seating two persons on one side of the aisle and three on the other, these cars manage to squeeze 132 persons into space formerly allotted to 72.

Before cars of this type were introduced a few years ago on the Long Island Rail Road, the nation's busiest commuter line, long-suffering patrons thought they had experienced every discomfort and indignity known to the rail traveler—chronically late trains, cold trains, hot trains, trains that got lost, trains that ran out of fuel between stations, trains with doors that fell off their rusty hinges when you tried to open them. But today, edged elbow to elbow in the new cars so compactly that it's next to impossible to open a newspaper or light a cigarette, Long Islanders yearn wholeheartedly for the decrepit coaches they used to cuss.

While it is true that the Long Island has long held a reputation as the nation's worst railroad, it is not the only one on which commuter gripes are mounting. In the New York area patrons of the New York Central and of the New York,

New Haven and Hartford, who used to click their tongues over the awful fate of Long Islanders while bragging that they rode on *real* railroads, now wryly admit that, because of steadily worsening service on those lines, their own plight is now almost as pitiful as that of their Long Island brethren.

"What is there about running a railroad," a New Haven commuter recently wrote to *The New York Times*, "that necessitates a continuing spiral of rising passenger rates and declining service?"

The reason given by the railroads is a financial one. While more than half of the 430,000,000 persons who ride trains annually are commuters, they say, the lines have to spend \$1.50 for every \$1 they receive in commuter fares because they carry only two peak loads of traffic a day and at substandard rates.

Featherbedding union rules, which require that many employees be kept on the job eight hours a day even if they are needed for only two or three, are largely blamed for these deficits. And there can be no doubt that soaring wages, which have risen on the average from \$ .78 to \$1.99 an hour since 1941, have aggravated the difficulties.

George Alpert, president of the New Haven, recently stated that the only solution to the commuter problem lies in public subsidies for commuter lines in return for guaranteed, low-cost, frequent service. Paying such subsidies would be cheaper for many big cities, he said, than building and maintaining new highways to accommodate ever-increasing motor traffic. A two-track rail line, he pointed out, can carry five times as many people in and out of a city daily as a four-lane superhighway—and there are no cars to park.

Perhaps Mr. Alpert is right. Maybe commuter lines should have subsidies. But the way to win public support for them surely is not by treating commuters like a lot of poor relatives.

In handling freight as well as passengers, service to the customer appears to be the last consideration of many railroads. Despite dieselization and other scientific advances, turn-around time for a freight car takes longer on the average today than it did ten years ago, and the delivery of many shipments—including some vital to national defense—is incredibly slow.

For example, the hottest project on the military agenda right now is the ballistic missile. One of the propellant agents of these missiles is liquid oxygen. The Army buys liquid oxygen in Chicago and uses it in Huntsville, Alabama, a distance overland of approximately 500 miles. The oxygen moves by rail *expedited*. But it doesn't reach Hunts-



AMERICAN LEGION MAGAZINE



ville until the sixth day after shipment.

In their maintenance-of-way policies, the railroads also appear to many observers to be committing hara-kiri. We hear a lot about the new ballasting and rail-laying machines they have developed. They are no doubt marvelous from a labor-saving point of view. But there is little evidence they are being used extensively, and thousands of miles of track have become badly run down.

The railroads have long gloated over the fact that they have a better safety record than the airlines, but they never mention the fact that they have a poorer one than the buslines. During the nine years between 1947 and 1955 inclusive, according to the National Safety Council, the fatality rate per billion passenger miles on the railroads was 1.92 compared to only 1.75 for the buses. And just a few big train wrecks caused by neglected maintenance could put the buslines as far ahead of the railroads in safety as they now are in offering reasonable rates and attractive schedules.

In their apparent world-weariness, the railroads have also neglected to keep up with the times in business efficiency. On some lines it is not unusual for a freight bill to be audited by three or four different employees. On an Eastern road 10,000 different freight rates are in effect between New York City and Buffalo.

A more basic aspect of their business

backwardness was spotlighted not long ago by Alfred E. Perlman, president of the New York Central, in a speech in which he appealed to the industry to revise its whole pricing structure. This, he said, dated back to "the days of the diamond-staek, wood-burning locomotive."

"While all other utilities and other

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forms of transportation base their charges on cost plus an adequate return on investment," he said, "the railroads base their freight rates on what the traffic will bear."

This is carried down from the time when the railroads had a monopoly, he explained, and often handled one commodity at a loss in order to make a profit on another. For example, they hauled iron ore to some steel mills for less than cost because they could count on get-

ting a handsome price for delivering the steel made from the ore and thus earn a good profit on the whole transaction.

When the truckers started giving them competition, Mr. Perlman said, the railroads should have revised their prices to bring them into line with costs. Instead, when they went to the ICC for freight rate increases 11 times since 1931, they always asked for horizontal across-the-board increases.

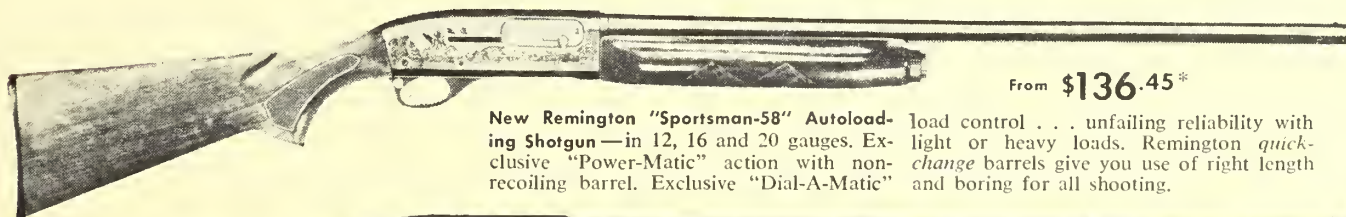
As a result, while the basic cost of handling freight by rail is much less than by truck, the rails have driven prices up to a point where the truckers can compete with them successfully in hauling manufactured goods such as steel. And they are skimming much of the cream off the market, while the rails have to carry less profitable raw materials.

The railroad industry, Mr. Perlman declared, is fast becoming a standby industry—one which will be used only when weather grounds the planes, when icy highways keep motor traffic from moving, or when low water ties up barges—but he blames this on neither unfair competition nor regulatory strait jackets. "I place the responsibility squarely upon my own shoulders," he said, "and those of others in the industry responsible for our rate structure."

This is refreshing coming from a railroad president. Not many go as far as Mr. Perlman in blaming themselves.

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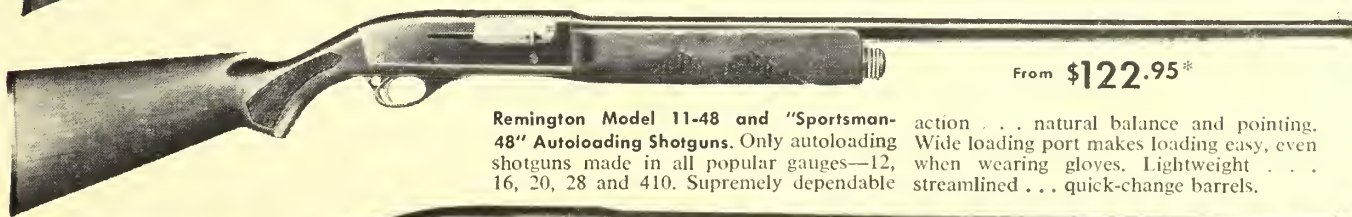
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## Remington



THE AMERICAN LEGION MAGAZINE • NOVEMBER 1957 • 51



# MEN PAST 40

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To men of middle age or past this type of dysfunction occurs frequently. It is accompanied by loss of physical vigor, graying of hair, forgetfulness and often increase in weight. Neglect of such dysfunction causes men to grow old before their time—premature senility and possibly incurable conditions.

Most men, if treatment is taken before malignancy has developed, can be successfully NON-SURGICALLY treated for Glandular Dysfunction. If the condition is aggravated by lack of treatment, surgery may be the only chance.

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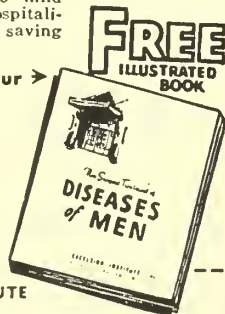
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Are often associated with Glandular Dysfunction. We can treat these for you at the same time.

Nor do many ever admit that the "subsidies" to other carriers which they deplore have greatly benefited the railroads. Without Federal and State grants for highways, for example, the motor industry could never have grown as it has. And without the motor industry, the whole American economy on which the railroads depend would be infinitely poorer than it is.

While ignoring this fact, railroad spokesmen also fail to explain that one of the main reasons why the rails have lost much of their business to other carriers is that they have persistently



"See? It's something like tying a Windsor."

AMERICAN LEGION MAGAZINE

acted as though all interstate freight business belongs to them by some sort of divine right. For more than 20 years Government agencies and trucking interests have favored coordinating rail and highway facilities, but, with few exceptions, the railroads have refused to do this unless they could own and operate both means of transportation.

"For too long a time," according to ICC Commissioner Anthony Arpaia, "the railroads' attitude has suggested the poetry of Gertrude Stein. Instead of 'a rose is a rose is a rose,' just substitute 'a railroad is a railroad is a railroad.' Many regard the identity of a railroad as sacred and singular, to be preserved as a separate and distinct form of transport at any cost and not to be sullied by dealings with any other form of transportation."

This uncompromising attitude is also responsible for the railroads wearing many of the regulatory "shackles" about which they complain. The ICC was created in 1887 because the railroads, in collusion with a few big shippers, seemed intent on bleeding the country white. Nothing has happened since then to convince the public that they've sprouted wings. Again to use Commis-

sioner Arpaia's words, when the railroads seek permission to engage in more "dynamic competition," a suspicion arises that what they really want is permission to *dynamite* their competitors to the disadvantage of the public.

Evidence that they still entertain such desires was seen in a recent about-face they pulled over legislation aimed at revising the Government's transportation policy. In a bill introduced in Congress last year, it was proposed that in fixing freight rates the ICC should do so without considering the effect which these rates would have on carriers of a different type.

The bill was greeted with shouts of joy by the railroads; they hailed it as a return to the principles of "free competition." But this year when the Department of Commerce sought to make the bill apply to carriers of the same type as well as different types, the rails announced they would oppose such a measure. In other words, they wanted enough freedom to mow down outside competitors in a rate war, but not enough to slug it out with one another.

Although the railroads have given the public little reason to love them in recent years, most Americans would, however, hate to see them pass out of the picture entirely. This is especially true of those of us who can remember when the white-haired locomotive engineer was a hero of every small boy and the deep-throated whistle of the overland limited was one of the most romantic sounds in the land. It must be remembered too that the railroads performed yeoman service in two World Wars and would probably do so in another one.

There is no reason why they have to die. In some respects the railroads' prospects have never been brighter. With our growing population and expanding industry, the demand for transportation services is sure to increase. Technological advances are giving them many new advantages. By carrying truck trailers "piggyback," a number of roads have opened up promising new fields of revenue. Roy Fruehauf, president of the Fruehauf Trailer Company, has predicted that by 1966 piggybacking will be the railroads' biggest single source of income.

But if the railroads are to stay alive and cash in on their opportunities, it appears plain that they will have to get over the idea that they are, and by divine right must always be, the top dog of American transportation. They will have to do less boasting and less whining and more hard thinking about how they can coordinate their services with those of other carriers. Most important of all, they will have to accept the basic philosophy of other big industries and do a better job of serving their customers.

THE END



## SECRETS OF SUCCESSFUL SELLING

(Continued from page 27)

Anything of that sort smacks of bad manners, and bad manners aren't good salesmanship. A turndown doesn't throw me because I know there's nothing personal about it. If I take offense I know that the only one that gets hurt is me."

Dave Smith has developed a reputation among his customers for being much more than just a salesman, and they seem to have no hesitancy about calling on him for all sorts of extracurricular assistance, including such things as help and advice with shampooing the living room rug. On one occasion he even helped one apartment house tenant get the Department of Buildings make a balky landlord fix a dangerously loose ceiling!

"I guess I can't help it," he admits shyly, "but I just like people, and in return I guess people like me."

In any case, it all adds up to good salesmanship.

UP NEAR THE HEAD of the list of top automobile salesmen is the name of John Garrity of Lakewood, Ohio. Garrity sells cars for A. D. Pelunis, Inc., a Lakewood De Soto-Plymouth dealer.

Five years ago John Garrity didn't even own a car. He was unemployed and the father of four children.

Today Garrity drives a De Soto, has more than 1,200 satisfied customers, and is one of the top automobile salesmen in the country.

Basically, Garrity did it by practicing the Golden Rule. "I don't believe I have an enemy in the world," says Garrity who is now 39 years old and the father of seven children.

John Garrity also believes in being of service. One dramatic story illustrates the consideration and effort he extends to his customers. Last year a veteran purchased a car from him. The veteran had just lost a leg that had been shattered in World War II. Garrity took his old car in trade. He sold the old car to himself without commission, and then proceeded to spend his free evenings teaching the veteran's wife how to drive. Without thought of any return, Garrity was surprised to find that his gesture was doubly returned when several of the veteran's friends bought cars from him.

Last year Garrity sold 309 cars, a walloping record. Yet in 1951 this man was flat broke and out of work when the sales manager of A. D. Pelunis, Inc., who was dating his sister, suggested he try the automobile business.

"I was hungry and I guess I've stayed that way," says Garrity now. "A good salesman, like a good fighter, fights a little harder when he's hungry whether it be for food or profits."

His first step is to win the confidence of a prospective customer. He tries to create a feeling of friendship. Then he follows up with a demonstration of a car. And a demonstration by Garrity doesn't mean just a short ride around the block. He often lends a customer his own car to try on a weekend tour. When one weekend "borrower" returned recently, he gave Garrity an order for five new cars!

During his off hours Garrity goes over the registration lists of owners of competitive cars, and phones likely prospects to see if he can't stop around for a brief visit. It pays off.

Recently an elderly Lakewood resident bought a new car from Garrity but didn't want to pick it up for some weeks. He finally called Garrity early one Sunday morning and announced that he was ready for delivery. Although Sunday is Garrity's only scheduled day of rest, he willingly appeared at the showroom. There he was greeted by his customer who had some friends in tow. The friends also were interested in buying De Sotos. In time, they all bought cars from Garrity.

Even Garrity's family sells. Says John, "The kids — and there are seven of them remember — all talk De Soto, and my wife Jean boosts the car at her bridge and church meetings. It's really amazing just how many cars I do sell as a result of my family's help."

Garrity's motto, passed along to him by his boss: "We never promise anything that we can't deliver, and we always try to deliver more than we promise."

Judging from Garrity's success, the motto works.

WITH THE NATIONAL Association of Real Estate Boards listing more than 60,000 active members, it is difficult to pick out the one realtor who is champion. The association's current president, Kenneth S. Keyes, however, is certainly one of the many "champions."

Longtime real estate salesman Kenneth S. Keyes, of Miami, Florida, attributes the success that he has had to three basic things: Patience, a good eye (developed by practice) for real estate values, and fair dealings with the buyers as well as the sellers.

"Too many beginners in the business," Keyes explains, "make the big — and costly — mistake of trying to sell something that they know only as a street number or as an item on their listing sheets. Selling real estate is just like selling anything else — you have to know your product, and you have to have faith in it. Most of all you have to be con-

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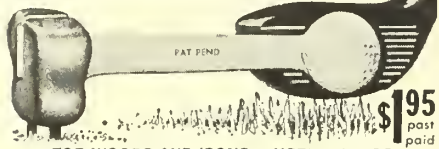
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"For years now I've never shown a piece of property until I've gone over it myself and gotten to know its shortcomings as well as its selling points. You've got to like houses and understand a certain amount about basic construction to sell them.

"Often, an owner has an inflated idea of what his house or land is worth. That's only natural. Unfortunately though, his price many times is completely out of bounds with the current market. Whenever I've found such to be the case, I've always laid the cards fairly on the table and tried to convince the owner that a more realistic price is in order. Everyone benefits. The buyer gets his house, and at a fair price; the seller moves his property, and saves on taxes and interest; and the salesman gets a sale."

Kenneth Keyes no longer runs a small real estate operation. He is now head of a large organization with a staff of salesmen. However, Keyes still holds to his old established way of doing things. He now runs what are called "inspection caravans." Each week every salesman in his organization is required to go on a tour as part of a group to inspect the company's latest best listings. After examining each piece of property carefully, each salesman then estimates the price at which he feels the real estate will sell. The resulting figures for each piece of property are then averaged, and this average figure becomes a talking point with the owner for establishing a new,

and usually more realistic selling price.

Keyes feels that his "inspection caravans" accomplish many things. First of all, they acquaint all the salesmen with all of the best listings. Each salesman has seen each property, knows it, and can answer questions about it without fumbling. Second, the average price estimate gives the salesman a valuable talking point when it comes to convincing a seller that he should settle for a more realistic price tag. As Keyes puts it, "This average opinion from the experienced men in the field carries a lot of weight with the average seller." And last, but far from least, a salesman armed with a firsthand knowledge of what he is trying to sell, plus a down-to-earth selling price, is better equipped to do a better job.

When someone asked Keyes recently what he felt was the most important trait that a real estate salesman could have, he replied, "Patience, by all means. After all, a person doesn't buy a house or a piece of land every year of his life. For most people it's a lifetime investment, and they don't want to be pushed or maneuvered into it. High-pressuring seldom works, and it certainly doesn't build up a lasting reputation. A real estate salesman needs friends as contacts, and a high-pressured buyer seldom remains a friend for long.

"The real estate salesman who isn't tolerant and sympathetic when a prospective buyer asks questions — no matter how trivial — just isn't a salesman."

And Kenneth Keyes ought to know — he's sold a lot of real estate, and he has a lot of friends.

THE END.

## HOW TO PICK A SHOTGUN

(Continued from page 21)

prevent them from making sluggish swings. This small adjustment has often made champion trap and skeet shooters out of people who were nibbling but always just out of the winner's circle. It has also improved the field shooting of many people.

In getting a perfectly fitted gun, nothing should be overlooked, not even the trigger pull. A squashy trigger can ruin the whole sequence of mounting, checking, swinging, passing through the target, and getting the shot off at the exact instant necessary for a hit. The trigger should break cleanly and crisply.

A good rule to remember is: always have the drop at comb at least a quarter of an inch higher than the drop at heel. The measurements for the average shooter (if there is any such thing) would hit close to 1½-inch drop at comb and 1¼-inch drop at heel for a trap gun or a waterfowl gun.

There are not many people in the world who are good enough with a shotgun to reach up 40 yards and higher and

pull the mallards down regularly. The only people who will admit that they can't do this are the topnotch shots; the great mass of fair-to-middling shooters want guns that will throw a pattern of shot into a gallon can at 55 yards. They forget that leading a streaking bluebird at that range is extremely difficult and that the thousands of misses on high-flying game are the inevitable result of trying for shots out of range.

Actually, the expert shots will try to coax their birds in to within 30 yards before they bust a cap. The mark of the amateur is the effort to pull them down at 50 and 60 yards. The shooter will have much more good shooting then if he is able to get his waterfowl gun in modified choke. The long barrel is only an aid in pointing out high-flying birds; it does not add any to the range.

Buying a shotgun should be a once-in-a-lifetime operation, and the study and effort involved in getting the right gun will pay the owner back many hundreds of times.

THE END



## GOD AND COUNTRY — OR COMMUNISM?

(Continued from page 15)

slavery among the innocent, the ignorant, the gullible, and the indifferent. And how are we to identify them?

Again, Christ gave us the answer in simple words:

"Ye shall know them by their fruits. Do men gather grapes of thorns, or figs of thistles?"

"... by their fruits ye shall know them."

What are the fruits of communism? Its past victims would have many answers. Millions of Russian kulaks, speaking from the grave, would say, "Death!" The Ukrainians under forced collectivization would shout, "Famine!" The racked bones in the cellars of the Lubianka and a thousand similar dank holes would shriek, "Torture!" Surely the wretched minds of millions of brain-washed victims would cry, "Corruption!" And have not the recent victims, the Hungarians, experienced to the full the ride of the Four Horsemen: War; strife; famine; and the pestilence of corruption, duplicity, and treason?

"And I looked, and behold a pale horse; and his name that sat on him was Death, and Hell followed with him. And power was given unto them over the fourth part of the earth, to kill with sword, and with hunger, and with death, and with the beasts of the earth."

I am not attempting to interpret Revelations. I simply ask, what better description can there be of the terror that stalks that unhappy portion of the earth where the mailed fist of communism has closed shut?

"By their fruits ye shall know them."

No matter how enticing the mask it wears, no matter how seductive its promises, the fruits of communism inescapably and inevitably are evil.

What, then, shall we do to insure that Americans will never eat the bitter fruit which is the dreadful lot of more than one-third of the peoples of the world?

The Legion of men who have fought to keep America free of tyranny can have but one answer. That answer is: Learn what communism is and make ourselves aware of the tactics used by those who promote communism.

What is communism? It is a system of thought and action originated by Marx and Engels, developed by Lenin, and continued by Stalin and Khrushchev. That system embodies, among other things: A materialistic explanation of man and the universe; a materialistic interpretation of history centering about the class struggle; abolition of the non-communist state; a revolutionary theory and a flexible course of action by which to abolish freedom of enterprise; a code of action based not on morals but on utility — the end justifies the means; the abolition of all religions; and, finally, a worldwide communist revolution leading to a worldwide communist society.

What is the end result of this system of thought and action? It is the reduction of man from a spiritual creature to the level of high-grade animal whose sole reason for being is to copulate and die.

And what are the visible results as the soulless system crunches its monstrous



*Jerry Marcus*

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way toward its goal? Those who have eyes and whose will to see the truth has not been blunted by propaganda can recount the long history of inhumane crimes committed in the name of communism. Indeed, what better historian can the system have than its leading exponent, Khrushchev? The story of murders, cynicism, deceit, brutality, and official ineptitude which he detailed in his denunciation of Stalin is certainly the story of communism under one man. But has there been a change?

Not by words, but "by their fruits ye shall know them." Surely the crash of the mailed fist on Hungary should sound far louder and clearer than Khrushchev's song of "coexistence." The rivers of blood spilled in Hungary will have been shed in vain if Khrushchev's satanic suggestion—the "marriage of convenience" between communism and capitalism—is consummated. Against the background of Hungary's agony, can any rational person believe that the proposed bride-room, communism, would prove to be other than he has in the past—a deadly Bluebeard?

Just what does the official "return to Leninism" proclaimed by the Communist Party mean?

It means, simply, more of the same. Communism cannot change. Should it change, it would cease to be communism. The return to Leninism means, as always, the reduction of every individual to the lowest common denominator. It means a continuation of infiltration and subversion, of anti-Semitism and the strangulation of all religious worship. It means forced labor, secret police, constant purges, and a gang hierarchy grimly battling each other for the precarious top role of ruthless dictator.

It means, simply, that the communist intent to recast the world has not changed, and that the line of "peaceful coexistence" which Dictator Khrushchev promotes so ardently is simply a maneuver—an example of what Lenin meant when he said:

"...The strictest loyalty to the ideas of Communism must be combined with the ability to make all the necessary practical compromises, to 'tack,' to make agreements, zigzags, retreats and so on..."

Obedience to this injunction was clearly apparent at the 16th National Convention of the Communist Party of the United States held in February 1957. There the Communist Party, U.S.A., carried out a slickly conceived confidence game. With the help of gullible sections of the press, members sought to present the "new Communist Party, U.S.A." The shining morning face which was introduced to the public then was a smiling mask assumed for a purpose.

Too many Americans had learned

too much about the tactics and objectives of the "old Communist Party, U.S.A." and the party found itself isolated. In order to get back into the mainstream of American life where it could work effectively toward its "historic mission," the Communist Party, U.S.A., sought a means of convincing the public that it had really changed. Could it once more hoodwink the American public? The purpose of the Communist Party Convention of 1957 was to do just that. It was a tactical maneuver designed to fool the public. Through skillful maneuvering and the feeding out of carefully prepared press releases, the Communist Party, U.S.A., sought to create the illusion that it had "broken with the past," shed its old leadership, cut its ties to Moscow, and was now a new and independent political party.

The clear purposes behind such moves were, of course, to gain greater mass acceptance, circumvent Government prosecution, lay a mass foundation for unity with leftwing groups, establish more front groups, recruit new members, win back hesitant financial "angels," and still unrest in the rank and file, particularly following Hungary.

The facts emerging from behind the smokescreen showed once more the duplicity and deceit—the false face—of communism. The Communist Party, U.S.A., while at the convention, reaffirmed its adherence to basic Marxism-Leninism. It retained its name and traditional organization. It continued a majority of its old leadership and reaffirmed its acceptance of "proletarian internationalism." It refused to take a stand against the slaughter in Hungary, or against tyranny and anti-Semitism in the Soviet Union. At no time did it declare independence of the Soviet Union, disavow loyalty to the Soviet Union, or urge freedom for the satellites. And, following the convention, the Communist Party, U.S.A., was hailed by the Soviet press for remaining loyal "to the principles of Marxism-Leninism!"

Do we need any other reminder that it was Lenin who said:

"...legal work must be combined with *illegal* work... The party which... does not carry on systematic, allsided, *illegal* work in spite of the laws... is a party of traitors and scoundrels..."

It was Lenin, too, who said:

"... Only one thing is lacking to enable us to march forward more surely and more firmly to victory, namely, the full and completely thought out appreciation by all Communists in all countries of the necessity of displaying the utmost flexibility in their tactics..."

In the face of such injunctions, are we to believe what we hear? or are we to



look behind the words for the deeds? Whom are we to believe—a smiling Khrushchev promoting “coexistence” and urging, “Let us stop considering each other as enemies and try and get on”? or a Khrushchev blurting, “History is on our side! We will bury you!”

Naked communism—Marxism-Leninism—is rejected wherever the truth about it is fully known. In order to recast the world in the communist mold, therefore, the promoters of the ideology show their “flexibility” by disguising their objectives. The glowing promise thus becomes the chocolate coating concealing the poison underneath. The “workers’ paradise” is in reality a vast slave labor camp built on a charnel house of bones. Indeed, it is “by their fruits ye shall know them.”

Exactly what is the situation confronting Americans today with relation to communism?

We face an immense slave empire whose rulers utilize deceit and duplicity as techniques of government and diplomacy. Under those rulers the slave empire of communism is engaged in absolute and total war on the economic system of the United States. It is striving ceaselessly to capture our markets, destroy our trade, and, through infiltration and subversion, tie up our industrial development at home.

Entirely apart from the unrelenting attack on our economic system, international communism is striving to isolate the United States from all other nations of the world. This is by no means limited to our free-world allies in Europe and Asia. Continuous efforts are made to drive wedges between the nations of the Western Hemisphere. William Z. Foster,

former National Chairman of the Communist Party, U.S.A., has explained why. He indicated that when this Nation yields to the Soviets, it will “doubtless carry with it all those countries of the three Americas” not yet sovietized. World domination—the historic mission of communism—excludes nothing from the toe of South America to the northernmost tip of Canada. The key—the bulwark of the Western Hemisphere, as Foster indicated—and, indeed, of the free world—is the United States. The United States is, therefore, the number one target of attack.

In what guise do Soviet attacks on the United States appear?

The cold war attacks primarily are in the forms of espionage and propaganda. The targets of Soviet espionage in the United States are unlimited, but constant and prevailing objects of interest are scientific research, classified data of our Army, our Navy, our Air Force, and of our strategic industrial areas. Let no one for a moment allow himself to be lulled into believing that the red network ceased to exist with the Rosenbergs. On the contrary, the espionage attacks against our institutions continue unabated.

The Soviet propaganda attack never lessens; it simply pours old ideas into new forms for deceptive purposes. Whenever the rulers of the slave empire need time to entrench themselves in power, the line shifts. We hear pious mouthings of “collective leadership,” while would-be dictators claw frantically to reach the topmost post. We are fed fulsome phrases that nations are being allowed to find “independent national roads to communism,” and the alert will

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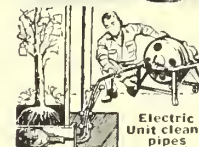
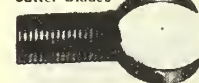
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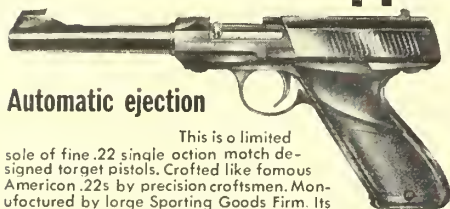
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say, "Tell that to the Hungarians!" There are always the well-known "cultural exchanges" which lend themselves readily to both propaganda and espionage efforts, but nothing is quite so effective as the siren song of "peace and coexistence." This theme, which was shot from its place on the hit parade by the guns of Budapest, has made a comeback under the present title: "Let's Marry For Convenience."

Who can be hoodwinked by such brazen propaganda? Sadly enough, scores of well-meaning but unthinking people who do not look beyond words for deeds. Communism in reality is a far cry from the fictitious picture it strives to present. It would have you believe that nations in the communist empire are independent. And it would have you believe this in the face of overwhelming evidence to the contrary!

The falsity of this claim of independence was proved in Hungary. It is proved by the fact that the goal of communism today is the unchanging goal of world conquest. It is proved by the fact that the communist bloc of nations is today functioning as a solid economic bloc against the free nations. It is proved by the fact that opposition parties are not allowed to function in any communist-dominated nation. And it is proved by the fact that to be a communist one must subscribe wholly to the atheistic philosophy of Marxism-Leninism which allows no deviation.

Communism today does not mean "new collective leadership," but the continuing brutal tyranny of past dictatorship.

We face today an ideology which seeks to utilize science—to reduce science to the level of a tool—and make of it an instrument of communist world conquest.

We face today a movement of ever-expanding power and strength fanatically bent on achieving the subjugation of the world. The expanding strength of communism is to be found today in numbers, in territory, in economic resources, in political maneuvering, and in military might.

We face a regenerated domestic branch of the international conspiracy, making plans to exploit recent court decisions and highly optimistic for the future.

Apart from the physical strength of international communism, we too often ignore what it is. Communism means more than a physical organization. It means more than an economic system and more than a cultural pattern. Communism is a total philosophy which enslaves the human being from the cradle to the grave.

And what is that philosophy? To scholars, it is known as "dialectical materialism." While all communists are

materialists, not all materialists are communists. Scores of individuals who have never been members of the communist organization contribute to the spread of the philosophy of materialism. In so doing they are adding generously to the strength of the communist movement. Among these philosophic materialists are numerous educators, authors, and lecturers. These materialists deny the existence of God. They deny the existence of the soul, of immortality, and of values derived from unchanging moral principles. Reality, the materialists maintain, consists only of matter. These people, as I stated, are not communists; yet they are preparing mental soil for the seeds of communism. Their pernicious doctrine of materialism, fed to young Americans as something new and modern, readies the minds of our youth to accept the immoral, atheistic system of thought we know as communism.

It is a fact that the doctrines which the materialists hold to today are neither new nor modern. The basic philosophy of materialism predates modern communism by many centuries. It is broader and more diversified than communism, yet it places today's noncommunist materialists on common ground with the "idea men" who brought forth the curse of communism that now plagues the world.

The theoretical father of modern communism is the philosophic materialism of the ancients. And the children of this father—both inside and outside the Communist Party—are partisans and allies of each other in the campaign to debase man to the level of an animal.

Atheism—militant on the part of the communist—is the common denominator of all materialists. Lenin spoke for all materialists, communists and non-communists alike, when he said:

"Our propaganda necessarily includes the propaganda of atheism."

The philosophy of materialism—in all its forms—is the intellectual problem of the future.

And what is that future to be? Will we sit at the feet of false prophets and supinely allow this devastating blight to spread and liquidate the free spirit of man? Will we stand by meekly as individual man is annihilated and transformed into a mechanized mass creature? Or will we rise against the destroyer by fearlessly bringing to young Americans the challenge, the vision, and the substance of a theistic philosophy which holds sacred the dignity of each human being?

The false prophets against whom Christ warned wear many cloaks today. We need to look well behind words: "by their fruits ye shall know them."

THE END



## COUNTDOWN AT CANAVERAL

(Continued from page 19)

(published in 1956), the first Viking was to have been launched on February 28, 1949. After a series of heartaches caused by minor engine troubles, hidden leaks, shortage of the proper fuel, and a small fire in the missile tail section, the Viking was successfully launched on May 3, 1949. The crew was amazed! "We walked out to the launching stand and stood around it. It was still warm [from the rocket exhaust]. One of the crew looked up and said, 'I can't believe it's gone. I can still see it standing there.'"

Then something happened. American rocketry came out of the cellars and the backyard workshops to become a full-time job. This sudden change was no whim of fate. Usually complacent Uncle Sam had been given a not too gentle nudge by the sound of the Soviet sickle being whetted on the other side of the world. The reds were beginning to make big noises, not only in their backing of the Chinese communists and with U.N. walkouts, but more important noises—subtle hints of long-range missiles to carry made-in-Moscow hardware in the form of thermo-nuclear warheads. America took the hint.

Today, little more than 11 years after the first White Sands experiments, results of America's missile making are crowding other news from the headlines. Granddaddy V-2 with his 200-mile range has been buried with all due respects. Today's conversations center around 5,000-mile missiles that can hit a pea patch in a few minutes, as opposed to the old man's often erratic accuracy during a five-minute time-to-target.

The years between have seen a steady

if not too rapid parade of the war birds pass in review. The rollcall would certainly include Nike, an early Army anti-aircraft missile; the Navy Terrier, also ground-to-air and capable of shipboard launching; and the Air Force Falcon, a 6½-foot-long air-to-air missile that Hughes Aircraft Company has taught to fly up the tailpipe of a target plane before exploding.

As the parade moves on, the pace quickens: Matador, Corporal, Honest John, Bomarc, Talos, and the highly reliable Army Redstone, a direct lineal relation of V-2 brought into the world under the guidance of men such as Hermann Oberth, acknowledged father of German rocket theory, Wernher von Braun, and Ernst Stuhlinger, all members of the original Peenemunde rocket team. Finally, as the long line nears the reviewing stand, the big ones come forward: intercontinental 5,000 milers Atlas, Titan, Snark, and the recently cancelled Navaho; and the intermediate range, 1,500-mile missiles, Thor, Jupiter, and the Navy Polaris.

In the final analysis, there are about as many types and capabilities of missiles as there are requirements for them: air-to-air, air-to-surface, surface-to-air, and surface-to-surface. There are birds that measure 8¾ inches long (Small Fry); there are birds as tall as 20-story buildings (original concept for Atlas, now obsolete). There are missiles that cruise to the target on wings, powered by jet engines. And there are missiles that are hurled into ballistic trajectories like mortar shells, powered by rocket engines which carry their own oxygen supply to

(Continued on page 61)



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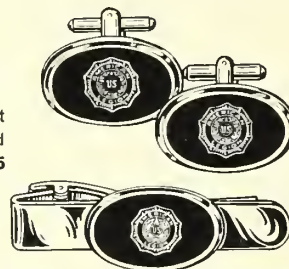
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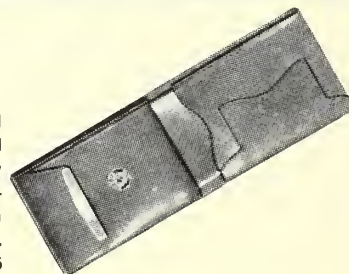
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(Continued from page 59)

allow flight through airless outer space.

It is these latter missiles, the ballistic types, that are pacing our race for survival. Whereas other missiles are plagued by problems of flight through atmosphere crowded with air particles which not only offer resistance but refuse to be sucked into the air scoops of jets fast enough to feed the hungry engines at high speeds, a ballistic bird high in an airless world has neither of these problems.

But with this new kind of bird, headlines tell of wild flights into the Brazilian jungle, and of fiery total destruction at the launching pad. Just what are some of the problems in building an ICBM, an Atlas to carry the weight of the world on its shoulders?

For the answer, it is necessary to know something about these fabulous new weapons and what they are intended to accomplish.

As previously mentioned, the basic difference between a ballistic and a cruise missile is the method of reaching the target. The cruise missile with its jet engine is powered throughout flight. Its ballistic brother, on the other hand, is boosted to altitude by rocket blasts in a matter of seconds. At a fixed point above the earth the engines cut out and the missile continues to climb of its own inertia until its momentum is used up and it falls bomblike toward the target.

The cruise missile is guided throughout its flight path and can compensate for changes in pressure, temperature, and weather in addition to making evasive maneuvers against enemy defenses, but the ballistic bird during flight is its own pilot and navigator. In addition, the guidance mechanism of the ballistic missile is located within the vehicle; when

the engines shut down, the guidance system becomes inoperative. This means that besides steering the missile during powered flight the guidance system must also see that the bird will be in the proper position in the trajectory to fall back to earth and hit its intended target after the engines cut out. This is asking quite a bit of any "black box," as electronic devices are called, especially when the missile is streaking along at better than 16,000 miles per hour.

To achieve this fantastic speed, the ballistic missile calls on a rocket engine. Unlike conventional engines which are required to operate for several hours at relatively low speeds, the rocket powerplant, usually liquid fueled, gulps great quantities of fuel and oxygen many times its own weight during a flight time which is measured in seconds.

There are other problems too. For example, the oxygen supply used by V-2 and still used extensively is liquid oxygen, or lox. The boiling point of lox is 297 degrees below zero, cold enough to freeze bone marrow if a single drop is spilled on the skin.

Aside from problems of handling this type of chemical, special heaters must be designed to keep valves and piping from freezing. Added parts mean added weight, a critical item with a mass the size of an ICBM when you're struggling to overcome the earth's gravitational force which becomes more stubborn with each additional pound.

After considering just a few of the requirements for building an ICBM, and considering the relatively short time since V-2, some idea of America's progress can be realized.

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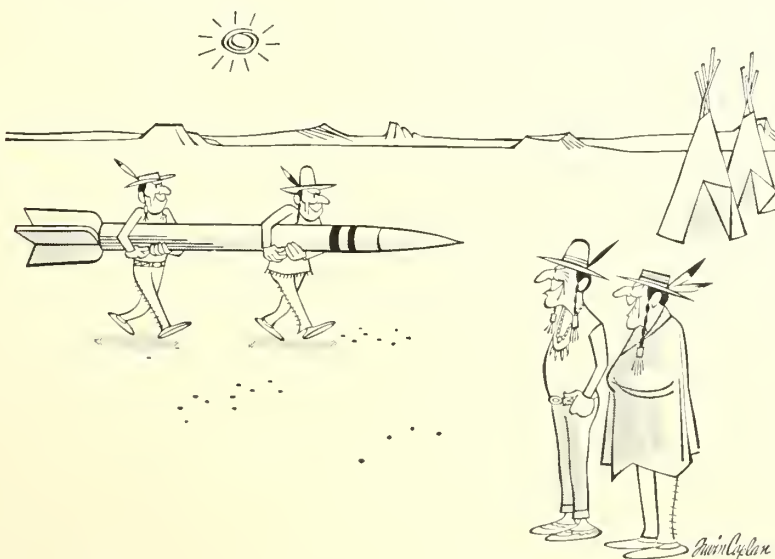
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"If we keep on finding these and fixing them up, we may be in a position to get the palefaces out of our country in a couple of years."

AMERICAN LEGION MAGAZINE



duce and assemble a complete product, but a missile is the doing of many strange hands. Its construction calls for specialists in each of the phases of: airframe (body of the missile), powerplant, electronic guidance and control equipment, and a host of smaller miscellaneous parts. And all the systems must work as a team when they are put together.

Each component, each bolt and screw, must be precisely made to perform its delicate job and withstand abuses never before demanded of a manmade product. New materials must be found to replace items which break down under the strain of missile use. Finally, new techniques and equipment must be made to measure and control hairline tolerances during assembly and calibration of precision parts. It's a demanding task for the engineer and manufacturer of today. These people are called upon to turn out items never before produced, and of higher quality than everyday commodities.

True, there have been some spectacular failures. But in the infant industry of missile making they are expected, even necessary. As a test engineer so graphically put it in a report to his supervisor when describing an explosion during a static engine test which scattered parts over a quarter-mile area, "Engine, serial number 002 exploded resulting in complete destruction of the engine and major damage to the test stand and instrumentation; however results were considered generally satisfactory."

The modern day V-8 automobile engine could never have been developed without the headaches of the old tin lizzie. So it is with the missile men who take their birds on the long trip to Canaveral and sit through the 12 long hours of countdown while electronic brains flash red, white, and green lights as they run through a simulated launch to check the accuracy of the years spent over the drawing board and slide rule.

And make no mistake, the bird watch-

ers are dedicated. In the aftermath of the recent Navaho cancellation, a pall fell over southern California that wasn't brought about just by the loss of a paycheck. Good engineers in this business are still hard to buy, wherever the money is.

During the coming years the warning siren will wail with increasing frequency in the sleepy calm of the Florida river country. The birds will fly, not too strongly at first nor too far, but the day will come when they will be swift and sure. The word for now is patience in a time when there is no patience. And the night lights burn in the windowless rooms of the missile makers, men with pale faces and tired eyes who are pressed on by the vision of a strong America—an America secure at home and beyond the seas.

Maybe too they are turning their thoughts just a little to the endless skies and a dream as old as man, the conquest of space.

THE END

## THE STORY OF A GOLD STAR MOTHER

*(Continued from page 17)*

One letter told you he was killed instantly. You cannot help but wonder if he knew he was dying. Did he worry about you? Was he calling you? You hope it was as the men wrote. He never knew what hit him. A letter came from a buddy with whom he had made a pact. The surviving one would write the other one's folks. This friend wrote and told how he had knelt by him, had himself identified him. He had stayed with his body till it was taken away for burial in a temporary cemetery in Korea. He also sent a picture of this cemetery. With this letter went your last shred of hope, for sometimes a thought would surge up within you that maybe it was all a mistake.

You began to look forward to his last letter that you were sure would be among his personal belongings. His things were to be sent on to you. They never came. Months later you learned that his body had lain in enemy territory for several days. He had been stripped of everything—even his finger cut off for his ring. Thus he was desecrated.

The war in Korea had ended for you, so it seemed. It had not. Each time you picked up a newspaper you read about a boy missing in action or one killed in action. Your heart beat in sympathy for unknown mothers whose boys were not coming home. The joy of mothers pictured welcoming their returning sons caused a deep pang of sorrow. You read that it was not a war, only a police action; it matters not what they call it, for you it is a tragedy.

The passing of a winter whose cold you felt as you never felt it before was followed by a spring that was very sad.

The brilliance of the sun dazzled you in a hurtful way and made the world seem a very dark place. The shooting up of every blade of grass and the opening up of every bud were like pin pricks as you watched each and every one come to life.

Your husband thought that a trip to the South on his vacation would be good for both of you. You visited the Southern members of your family and enjoyed seeing the grandchildren there. The trip was pleasant, and you saw much of the country. It was beautiful, but you saw something else. Wherever you went, in big towns or little towns, there were the plaques and monuments in memory of our honored dead. They told a silent story of many boys who gave their young lives for their country. Their mothers came to mind as you rode through the towns. You know the bitter price they pay in tears that will not melt away the ache.

You spend a night in the Shenandoah Valley. As you walked in the twilight you were awed by the beauty and quietness of this lovely valley. You were mindful of this land so blessed by God. Preserved with the lives of many men. Paid for with the broken bodies of other men and the tears of grieving families. This land enjoyed by countless millions who never even realize the wonderful heritage of America.

A notice came saying that they would bring him home for burial, in the Long Island National Cemetery, in September. Home to the house that is full of happy memories; of happy holidays and gay birthday parties; of happy, healthy children growing up; of your baby, the boy

whose smiling blue eyes you will always see in your mind's eye. The house that at times seemed so small, so crowded, and so noisy, and is now so large, so empty, and so quiet, will bid farewell to its youngest member.

A few days before the funeral a lady you had never met, but whose daughter was your friend, came to see you. Although many people tried to comfort you, she seemed to succeed. She brought it home to you that your prayers for your son were answered—perhaps not in the way you wished, but in the way that was best for him. This gave you something to think about. A comforting thought that helped to sustain you in the next most trying days.

Many people came to call, people you did not know but who said they were his friends. It was a surprise to learn that he had made so many friends in his short walk through life. The older folks told how he never was too hurried to stop and chat with them no matter where he chanced to meet them. Your son was a fine, honorable man well thought of and admired by many people.

You had received several certificates, one signed by the Secretary of the Army and one signed by the President. You were given the Purple Heart that was awarded posthumously. There was an invitation to accept the Bronze Star Medal with "V" device (indicating that the medal was awarded for heroism) at Fort Jay, Governors Island. You did not go but let his godchild, your oldest grandchild, go in your place. From the Bronze Star citation you learned what had happened to him.

"His company was attacked by an



enemy force of approximately 1100 men. At dawn he observed that the enemy was attempting an attack at one of the weaker points of the perimeter by flanking that position with a machine gun. With complete disregard for his personal safety and under terrific barrage of enemy mortars, automatic weapons, and small arms fire, he ran approximately fifty yards across an open yard to that position with an automatic rifle. Though he was mortally wounded in this maneuver, he helped to drive back the enemy penetration by pouring a great and accurate volume of fire into the enemy positions. The courage and selfless attitude displayed by him reflect great credit upon himself and the military service."

It is with sad pride you read this certificate:

IN GRATEFUL MEMORY OF  
*Sergeant Edward G. Dosch*  
WHO DIED IN THE SERVICE  
OF HIS COUNTRY

*in the military operations in Korea  
on February 14, 1951*

HE STANDS IN THAT UNBROKEN LINE OF  
PATRIOTS WHO HAVE DARED TO DIE THAT  
FREEDOM MIGHT LIVE, AND GROW, AND  
INCREASE ITS BLESSINGS  
FREEDOM LIVES, AND THROUGH IT, ILL  
LIVES — IN A WAY THAT HUMBLER THE  
UNDERTAKINGS OF MOST MEN  
Now, you humbly thank God for the  
courage and strength that came from  
Him. THE END

# Products Parade

(Continued from page 8)

the new receiver will sell for about \$225.

A slide viewer which gives the illusion of three dimensions is the new *Bi-Lens 35* made by *Sawyer's Inc.*, Box 490, Portland 7, Oreg. The reason for the lifelike effect is that the slides are viewed with both eyes. Another advantage is that the viewer takes not only the usual 2- by 2-inch slides but 828 and Rollei Super-Slides. The price is \$6.95.

Ball-point pens are no novelty, but the *Parker Pen Co.* has developed one called the *T-Ball Jotter* which can write on all surfaces—rough, slick, greasy, or plain. The secret is a unique porous metal ball which won't skid. There are two styles, one selling for \$1.95, the other for \$2.95.

A potent handful of protection has been developed by *Merlite Industries*, 114 E. 32nd St., New York City 16, in a gadget called *Little Policeman*. This is a portable alarm device which can be carried in purse or pocket. On entering a danger area it is held in the hand. When pressure on a switch is released, it blasts out a howl which continues even if it is thrown or dropped. The price is \$4.95.

The *Longines-Wittnauer Watch Co.* has branched into the photographic business with a new type of home machine. Called the *Cine-Twin*, it is actually two machines in one—an 8-mm. camera and a projector. The machine runs on flashlight batteries, and three cells are said to be enough for a full year of average filming. The Wittnauer Cine-Twin, complete in case with two lenses, will sell for \$159.50.

A compact combination screwdriver which gives you a selection of three different blades, and which employs ratchet drive, has been announced by *Eagle Products*, Meriden, Conn. Called the *Vetsatool*, it sells for \$2.00 postpaid.

Also in the tool line is an ingenious item called the *Talon Wrench* which makes conventional open end or adjustable wrenches work like pipe wrenches. A metal wedge, it is slipped on either jaw of the wrench when you're working with pipes, rods, or battered nuts. The price is a dollar from *Haw Agencies*, 1150 Northwestern Bank Bldg., Minneapolis, Minn.

Because they are subjected to all sorts of dirt and perspiration, watch bands take a great deal of punishment. To counter this, *Jacoby-Bender, Inc.*, 6210 Northern Blvd., Woodside 77, N. Y., has developed the *J-B Watchmate*, an expansion band made of a type of stainless steel used in submarines and atomic energy reactors. Available in sizes to fit any type of watch, it sells for \$6.95.

*NuTone, Inc.*, which makes all kinds of door chimes, has developed a new kitchen device which easily qualifies as an excellent Christmas gift. The *NuTone Built-In Food Center* consists of a motor which is mounted out of sight under a kitchen counter. With this one motor you can operate five different kitchen appliances which are merely set over the concealed drive shaft of the motor. The appliances are mixer, sharpener, juicer, meat grinder, blender. The food center is available from appliance dealers at \$103.85 for the complete outfit.

Another unusual home device is an ornamental *Floral Fountain*, offered by *Ridge-wood Sales Co.*, 64-16 Palmetto St., Ridgewood 27, N. Y. This is a self-powered floral fountain, operated by flashlight batteries, which sends a spray of water over a floral decoration. Height of the spray can be regulated. The price is \$7.95 postpaid less batteries and flowers.

Mention of products in no way constitutes an endorsement of them, since in most cases they are described as represented by manufacturers.



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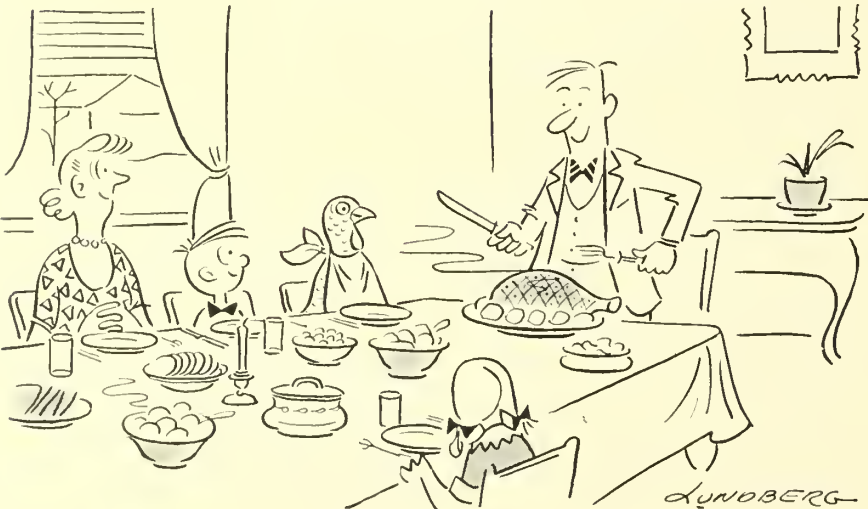
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# PARTING SHOTS

## DAY OF THANKSGIVING



### Slow Withdrawal

*It takes a long time for some parties to get going . . . even after they say goodbye.*  
— HAL CHADWICK

### Charity Begins at Home

A Community Chest volunteer was call-

ing on a tough prospect. "Our financial report shows," she said, "that you had an income of over \$30,000 last year and made no contribution to the Community Chest."

The prospect stared coldly back at the volunteer. "Does your financial report also show that my mother has an incurable sickness that will cost thousands of dollars in

operations and hospital care if she is to recover?"

"No, it doesn't," the volunteer admitted.

"Does it show that my brother was so badly wounded in the war that he refuses to return to America until certain plastic surgery can be completed and paid for?"

"No," said the volunteer deeply moved. "How terrible to have one's family so afflicted."

"Does it show that my daughter's husband faces ruin unless he can raise a little money to pay for flood damage to his little shop?"

"No, it doesn't." The embarrassed volunteer got up to leave. "I want you to know that we understand," she faltered.

"I knew you would," the prospect answered. "After all, if I am not giving any money to them, how can I justify contributing to the Community Chest?"

— DAN TYLER MOORE

### Red in the Face

She wears the kind of lipstick

That won't come off, I see.

It sticks like glue, it's very true,

But not to her, to me.

— RICHARD ARMOUR

### The Price of Perfection

*The more perfect a man is the more the girls try to altar him.*  
— JACK HERBERT

### Cold Comfort

*No plauts to hoe, no grass to mow,*

*No itchy poison-ivy blisters,*

*No ants, no bees, no gnats, no fleas,*

*No sweating in a glare that glisters.*

*No motor trips, no tips to gyps*

*At motels and at inns whose prices*

*Drained us of dough—but, also, no*

*Escaping sleets and snows and ices;*

*No fishing now, no chance, nohow,*

*For backyard barbecues—remember?*

*—No mouth of cheer is this one, here,*

*No fun, no rest, no zest—NOVember!*

— BERTON BRALEY

### No Cause for Worry

"Is there any danger of tornadoes in this locality?" asked the prospective newcomer.

"Gosh no," replied the oldtimer. "The winds we have here just naturally tear a tornado all to pieces."  
— CEE SAVVY

### Side Effects

A man at a crowded bar was heard to comment wryly:

"I'm so full of penicillin that if I was to sneeze I'd probably cure two or three people."  
— HAROLD HELFER

### Rotating Allowance

*Some wives take all their husband's pay*  
*But mine is generous quite.*

*Each morning she hands me ten bucks*

*Which I return at night.*  
— JACK DAY



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